



Ho Chi Minh City Development Joint Stock Commercial Bank

Consolidated interim financial statements for the six-month period ended 30 June 2016

Ho Chi Minh City Development Joint Stock Commercial Bank Bank Information

Banking Establishment and Operation Licence No.

00019/NH-GP

6 June 1992

The Banking Establishment and Operation Licence was issued by the State Bank of Vietnam and is valid for 50 years from the licence date.

Business Registration Certificate No.

0300608092

11 August 1992

The Business Registration Certificate has been amended several times, the most recent certificate dated 2 October 2015. The Business Registration Certificate was issued by the Department of Planning and Investment of Ho Chi Minh City.

Board of Directors

| Ms. Le Thi Bang Tam | Chairwoman |
|----------------------------|--------------------------|
| Ms. Nguyen Thi Phuong Thao | Standing Vice Chairwoman |

Mr. Luu Duc Khanh
Mr. Diep Dung
Wice Chairman
Vice Chairman
Vice Chairman
Vice Chairman
Mr. Luu Van Son
Member
Mr. Nguyen Huu Dang
Member
Mr. Chu Viet Cuong
Member

Ms. Nguyen Thi Tam
Mr. Lim Peng Khoon
Independent Member
Independent Member

Supervisory Board

| Mr. Dao Duy Tuong | Head of Supervisory Board |
|----------------------|---------------------------|
| Ms. Nguyen Thi Phung | Member |

Ms. Nguyen Thi Tich Member

Ms. Nguyen Thi Tich Member

Ms. Ho Dang Hoang Quyen

Board of Management, Finance Director and Chief Accountant

| General Director |
|-------------------------|
| Deputy General Director |
| Finance Director |
| |

Chief Accountant

Ho Chi Minh City Development Joint Stock Commercial Bank Bank Information (continued)

Registered Office

HD Tower Building

25 Bis Nguyen Thi Minh Khai Street District 1, Ho Chi Minh City

Vietnam

Auditor

KPMG Limited

Vietnam

Ho Chi Minh City Development Joint Stock Commercial Bank Statement of the Board of Management

The Board of Management of Ho Chi Minh City Development Joint Stock Commercial Bank ("the Bank") presents this statement and the accompanying consolidated interim financial statements of the Bank and its subsidiaries (collectively referred to as "the Group") for the six-month period ended 30 June 2016.

The Bank's Board of Management is responsible for the preparation and fair presentation of the consolidated interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the State Bank of Vietnam and the relevant statutory requirements applicable to interim financial reporting. In the opinion of the Bank's Board of Management:

- (a) the consolidated interim financial statements set out on pages 6 to 99 give a true and fair view of the consolidated financial position of the Group as at 30 June 2016 and of the consolidated results of operations and the consolidated cash flows of the Group for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the State Bank of Vietnam and the relevant statutory requirements applicable to interim financial reporting; and
- (b) at the date of this statement, there are no reasons to believe that the Group will not be able to pay its debts as and when they fall due.

The Board of Management has, on the date of this statement, authorised the accompanying consolidated interim financial statements for issue.

PHÁT TRIỂN
THÀNH PHỐ

Nguyen Huu Dang General Director

HÔ CHÍ MII

Ho Chi Minh City, 29 September 2016



KPMG Limited Branch

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INTERIM FINANCIAL INFORMATION REVIEW REPORT

To the Shareholders Ho Chi Minh City Development Joint Stock Commercial Bank

We have reviewed the accompanying consolidated interim financial statements of Ho Chi Minh City Development Joint Stock Commercial Bank ("the Bank") and its subsidiaries (collectively referred to as "the Group"), which comprise the consolidated balance sheet as at 30 June 2016, the consolidated statements of income and cash flows for the six-month period then ended and the explanatory notes thereto which were authorised for issue by the Bank's Board of Management on 29 September 2016, as set out on pages 6 to 99.

The Board of Management's Responsibility

The Bank's Board of Management is responsible for the preparation and fair presentation of these consolidated interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the State Bank of Vietnam and the relevant statutory requirements applicable to interim financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of consolidated interim financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express a conclusion on these consolidated interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review engagements 2410 – Review of interim financial information performed by the independent auditor of the entity.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Auditor's Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial statements do not give a true and fair view, in all material respects, of the consolidated financial position of Ho Chi Minh City Development Joint Stock Commercial Bank and its subsidiaries as at 30 June 2016 and of their consolidated results of operations and their consolidated cash flows for the six-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the State Bank of Vietnam and the relevant statutory requirements applicable to interim financial reporting.



Other Matter

The consolidated financial statements of the Group for the year ended 31 December 2015 and the consolidated interim financial statements for the six-month period ended 30 June 2015 were audited and reviewed by another firm of auditors whose audit report dated 29 April 2016 and review report dated 31 October 2015 expressed an unqualified opinion and an unqualified review conclusion on those statements, respectively.

KPMG Limited's Branch in Ho Chi Minh City

Review Report No.: 16-01-160/1

CHINHANH

RÁCH NHỀN HỮU HẠN

NPMG

Truckey Inh Phuc

Practicing Auditor Registration Certificate No. 1901-2013-007-1

Deputy General Director

Ho Chi Minh City, 29 September 2016

Ho Chi Minh City Development Joint Stock Commercial Bank HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street District 1, Ho Chi Minh City, Vietnam Consolidated balance sheet as at 30 June 2016

Form B02a/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| | | Note | 30/6/2016 VND million | 31/12/2015 VND million |
|-------------------------|--|--------|---|---|
| A | ASSETS | | | |
| I | Cash on hand, gold | 4 | 1,569,671 | 1,472,407 |
| II | Balances with the State Bank of Vietnam | 5 | 1,532,113 | 2,742,385 |
| 111 1 2 3 | Deposits with and loans to other credit institut Deposits with other credit institutions Loans to other credit institutions Allowance for losses | ions 6 | 14,718,584 9,261,093 5,457,491 | 11,994,220 6,779,815 5,318,025 (103,620) |
| IV 1 2 | Trading securities Trading securities Allowance for losses on trading securities | 7 | 916,034 922,956 (6,922) | 916,034 922,956 (6,922) |
| V | Derivatives and other financial assets | 8 | 103,963 | 39,044 |
| VI 1 2 | Loans and advances to customers Loans and advances to customers Allowance for losses on loans and advances to | 9 | 70,815,074 71,779,198 | 55,853,240 56,558,835 |
| | customers | 10 | (964,124) | (705,595) |
| VII 1 2 | Purchases of debts Purchases of debts Allowance for losses on purchases of debts | 11 | 5,489 8,690 (3,201) | 5,489 8,690 (3,201) |
| VIII 1 2 3 | Investment securities Available-for-sale securities Held-to-maturity securities Allowance for losses on investment securities | 12 | 27,930,032 24,186,711 4,455,761 (712,440) | 21,197,715 16,705,365 5,011,604 (519,254) |
| IX 4 5 | Capital contribution, long-term investments Other long-term investments Allowance for diminution in the value of long-term investments | 13 | 435,119 547,032 (111,913) | 419,118 530,192 (111,074) |
| X 1 a b 3 | Fixed assets Tangible fixed assets Cost Accumulated depreciation | 14 | 7 52,724 486,269 925,118 (438,849) | 805,214 518,828 911,585 (392,757) |
| а b | Intangible fixed assets Cost Accumulated amortisation | 15 | 266,455 416,544 (150,089) | 286,386 423,978 (137,592) |
| XI a b | Investment property Cost Accumulated depreciation | 16 | 62,413 62,690 (277) | 64,838 64,984 (146) |
| XII 1 2 3 4 | Other assets Receivables Accrued interest and fees receivable Deferred tax assets Other assets In which: Goodwill Allowance for losses on other assets | 17 | 10,142,750 6,057,966 2,653,004 23,636 1,449,636 42,259 (41,492) | 10,976,231 7,651,409 1,916,536 23,636 1,423,639 45,140 (38,989) |
| | TOTAL ASSETS | _ | 128,983,966 | 106,485,935 |

Form B02a/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| | | Note | 30/6/2016 VND million | 31/12/2015 VND million |
|------------------------|---|---------------|---|---|
| В | LIABILITIES AND EQUITY | | | |
| | LIABILITIES | | | |
| I | Borrowings from the Government and the State Bank of Vietnam | 19 | 221,763 | 2,488,321 |
| 11 2 | Deposits and borrowings from other credit institutions Deposits from other credit institutions Borrowings from other credit institutions | 20 | 11,741,011 7,577,790 4,163,221 | 6,594,931 3,031,471 3,563,460 |
| Ш | Deposits from customers | 21 | 93,167,357 | 74,542,719 |
| v | Grants, entrusted funds, loans exposed to risks | 22 | 2,811,847 | 2,822,563 |
| VI | Valuable papers issued | 23 | 8,995,000 | 7,847,000 |
| VII 1 3 | Other liabilities Accrued interest and fees payable Other liabilities | 24 | 2,694,017 1,918,512 775,505 | 2,348,722 1,744,418 604,304 |
| | TOTAL LIABILITIES | r- | 119,630,995 | 96,644,256 |
| | EQUITY | _ | | |
| VIII 1 a b c d 2 4 5 | Owners' equity Capital Charter capital Capital for construction, purchases of fixed assets Share premium Treasury shares Reserves Foreign exchange differences Retained profits Non-controlling interest TOTAL EQUITY | 26 | 8,824,812 8,104,686 8,100,000 89 4,599 (2) 439,283 4,528 276,315 528,159 | 9,392,415 8,104,686 8,100,000 89 4,599 (2) 378,601 - 909,128 449,264 |
| | | - | 9,352,971 | 9,841,679 |
| | TOTAL LIABILITIES AND EQUITY | ı | 128,983,966 | 106,485,935 |

Ho Chi Minh City Development Joint Stock Commercial Bank HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street District 1, Ho Chi Minh City, Vietnam Consolidated balance sheet as at 30 June 2016 (continued)

Form B02a/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| | | Note | 30/6/2016 VND million | 31/12/2015 VND million |
|-----|--|----------|--|---|
| | OFF-BALANCE SHEET ITEMS | | | |
| 1 2 | Lending guarantees Commitments on foreign exchange transactions In which: | 40 40 | 10,962 23,271,416 | 12,062 7,716,776 |
| 4 5 | Commitments on purchases of foreign currency Commitments on sales of foreign currency Commitments on currency swap transactions Letters of credit commitments Other guarantees | 40 40 | 4,297,335 3,131,606 15,842,475 1,359,758 3,104,185 | 1,590,000 1,789,655 4,337,121 1,184,843 1,924,973 |

29 September 2016

Reviewed by:

Prepared by:

Ho Dang Hoang Quyen Chief Accountant Pham Van Dau Finance Director

Nguyen Huu Dang General Director

HƯƠNG MẠI ĐƯỢNA PHÁT TRIỂN THÀNH PHỐ Hỗ CHÍ MINH Ho Chi Minh City Development Joint Stock Commercial Bank HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street District 1, Ho Chi Minh City, Vietnam Consolidated statement of income for the six-month period ended 30 June 2016

Form B03a/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| | | | Six-month period ended 30/6/2016 30/6/2015 | | |
|------|--|------|--|--|--|
| | | Note | VND million | VND million | |
| 1 | Interest and similar income | 27 | 5,192,798 | 3,588,236 | |
| 2 | Interest and similar expenses | 27 | (2,984,172) | (2,187,771) | |
| | N | | | | |
| I | Net interest income | 27 | 2,208,626 | 1,400,465 | |
| 3 | Fee and commission income | 28 | 79,422 | 164,514 | |
| 4 | Fee and commission expenses | 28 | (24,765) | (23,003) | |
| ** | NT : e | | No. 1 lates example | * Committee of the Comm | |
| II | Net fee and commission income | 28 | 54,657 | 141,511 | |
| Ш | Net gain from trading of foreign currencies | 29 | 102,272 | 8,570 | |
| IV | Net loss from trading of trading securities | | - | (8,984) | |
| V | Net loss from trading of investment securities | 30 | (88,079) | (19,072) | |
| 5 | Other income | 31 | 34,000 | 18,511 | |
| 6 | Other expenses | 31 | (13,696) | (17,002) | |
| VI | Net other income | 31 | 20,304 | 1,509 | |
| VII | Income from capital contribution, share | | | | |
| | purchase | 32 | 3,475 | 15,623 | |
| VIII | Operating expenses | 33 | (1,469,138) | (1,025,382) | |
| IX | Operating profit before allowance expenses for credit losses | | 832,117 | 514,240 | |
| X | Allowance expenses for credit losses | 34 | (429,932) | (289,348) | |
| XI | Profit before tax (carried forward to the next page) | | 402,185 | 224,892 | |

Form B03a/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| | | Six-month period ended | | |
|--|--|--|---|--|
| | Note | 30/6/2016 | 30/6/2015 | |
| | | VND million | VND million | |
| Profit before tax | | 402 105 | 224.002 | |
| (brought forward from the previous page) | | 402,185 | 224,892 | |
| Income tax expense – current | 35 | (81.887) | (49,670) | |
| Income tax expense – deferred | 35 | - | (45,676) | |
| Total income tax expense | 35 | (81,887) | (49,670) | |
| | | | | |
| Profit after tax | | 320,298 | 175,222 | |
| Non-controlling interest | | 78,895 | 13,180 | |
| Earnings per share (VND/share) | 36 | 298 | 200 | |
| | (brought forward from the previous page) Income tax expense – current Income tax expense – deferred Total income tax expense Profit after tax Non-controlling interest | Profit before tax (brought forward from the previous page) Income tax expense – current Income tax expense – deferred Total income tax expense 35 Profit after tax Non-controlling interest | Profit before tax (brought forward from the previous page) Income tax expense – current Income tax expense – deferred 35 (81,887) Total income tax expense 35 (81,887) Profit after tax 320,298 Non-controlling interest 78,895 | |

29 September 2016

Reviewed by:

Prepared by: 4

Ho Dang Hoang Quyen Chief Accountant /0//

Pham Van Dau Finance Director Nguyen Huu Dang General Director

PHÁT TRIỂN THÀNH PHỐ HỒ CHÍ MINH Ho Chi Minh City Development Joint Stock Commercial Bank HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street District 1, Ho Chi Minh City, Vietnam Consolidated statement of cash flows for the six-month period ended 30 June 2016 (Direct method)

Form B04a/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| | | Six-month p 30/6/2016 VND million | eriod ended 30/6/2015 VND million |
|----------|---|---|---|
| | CASH FLOWS FROM OPERATING ACTIVITIES | | |
| 01 | Interest and similar income received | 4,379,822 | 3,502,874 |
| 02 | Interest and similar expenses paid | (2,810,078) | (2,218,159) |
| 03 | Net fee and commission income received | 53,691 | 178,439 |
| 04 | Net receipts from foreign currencies, gold and | | |
| 0.5 | securities trading activities | 140,562 | 24,384 |
| 05 | Other income received | 1,048 | 3,404 |
| 06 07 | Collection of bad debts previously written off | 17,993 | 2,886 |
| 08 | Salaries and operating expenses paid | (1,385,726) | (959,829) |
| 00 | Corporate income tax paid | (134,861) | (151,619) |
| | Cash flows from operating activities before changes in operating assets and liabilities | 262,451 | 382,380 |
| | Changes in operating assets | | |
| 09 | Decrease in deposits with and loans to other | | |
| | credit institutions | 1,143,570 | 2,859,255 |
| 10 | Increase in trading securities | (6,925,503) | (1,278,121) |
| 11 | Increase in derivatives and other financial assets | (64,919) | (14,221) |
| 12 | Increase in loans and advances to customers | (15,220,363) | (2,589,367) |
| 13 14 | Increase in purchases of debts | - | (1,138,624) |
| 15 | Utilisation of allowance for losses on loans | (207,756) | (147,580) |
| 13 | Decrease in other operating assets | 1,646,933 | 495,707 |
| | Changes in operating liabilities | | |
| 16 | (Decrease)/increase in borrowings from the | /0.0 · · · · · · · · | |
| 17 | Government and the State Bank of Vietnam | (2,266,558) | 5,945 |
| 17 | Increase/(decrease) in deposits and borrowings from other credit institutions | 5,146,080 | ((51(221) |
| 18 | Increase/(decrease) in deposits from customers | 18,624,638 | () |
| 19 | Increase in valuable papers issued | 1,148,000 | (1,478,394) 1,189,000 |
| 20 | Decrease in grants, entrusted funds, loans exposed to | 1,140,000 | 1,169,000 |
| | risks | (10,716) | (11,813) |
| 21 | Increase in other operating liabilities | 201,246 | 167,402 |
| 22 | Utilisation of reserves | (534) | (1,648) |
| I | NET CASH FLOWS FROM OPERATING ACTIVITIES | 3,476,569 | (8,076,400) |
| | | | |

Ho Chi Minh City Development Joint Stock Commercial Bank HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street District 1, Ho Chi Minh City, Vietnam Consolidated statement of cash flows for the six-month period ended 30 June 2016 (Direct method - continued)

Form B04a/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

| | | Six-month period ended 30/6/2016 30/6/2015 | |
|-----|--|--|-------------|
| | | VND million | VND million |
| | CASH FLOWS FROM INVESTING ACTIVITIES | | |
| 01 | Payment for purchases of fixed assets | (18,865) | (157,941) |
| 02 | Proceeds from disposals of fixed assets | 10,106 | 38 |
| 05 | Proceeds from disposals of investment properties | 2,320 | · |
| 07 | Payments for investments in other entities | (16,840) | (12,731) |
| 08 | Proceeds from investments in other entities | | 830,864 |
| 09 | Receipts of dividends and distributions from | | 000,001 |
| | capital contribution, long-term investments | 3,475 | 15,623 |
| II | NET CASH FLOWS FROM INVESTING ACTIVITIES | (19,804) | 675,853 |
| | CASH FLOWS FROM FINANCING ACTIVITIES | | |
| 04 | Dividends paid | (809,987) | - , |
| Ш | NET CASH FLOWS FROM FINANCING ACTIVITIES | (809,987) | |
| IV | NET CASH FLOWS FOR THE PERIOD | 2,646,778 | (7,400,547) |
| V | CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD | 14,069,062 | 15,293,239 |
| VI | EFFECT OF EXCHANGE RATE FLUCTUATIONS | 4,528 | (12,507) |
| VII | CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD (NOTE 37) | 16,720,368 | 7,880,185 |

Prepared by:

Ho Dang Hoang Quyen Chief Accountant 29 September 2016

Reviewed by:

Pham Van Dau Finance Director

NGÂN HÀNG
NGÂN HÀNG
THƯƠNG MẠPTỮ PHÁC TRIỂN
THÀNH PHỐ
HỒ CHÍ MINH
TP. HỐ CHÍ

Nguyen Huu Dang General Director

Form B05a/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

These notes form an integral part of and should be read in conjunction with the accompanying consolidated interim financial statements.

1. Reporting entity

(a) Establishment and operation

Ho Chi Minh City Development Joint Stock Commercial Bank ("the Bank") is a commercial joint stock bank incorporated in the Socialist Republic of Vietnam.

The Bank was established under the Banking Establishment and Operation Licence No. 00019/NH-GP issued by the State Bank of Vietnam ("SBV") on 6 June 1992 for a period of 50 years from the licence date.

The principal activities of the Bank are to mobilise and receive short, medium and long-term deposits from organisations and individuals; to make short, medium and long-term loans to organisations and individuals based on the nature and capability of the Bank's capital resources; to conduct foreign currency transactions; to provide international trade finance services; to discount commercial notes, bonds and other valuable papers; to provide settlement services and other banking services allowed by the SBV.

(b) Charter capital

As at 30 June 2016 and 31 December 2015, the Bank's charter capital is VND8,100,000 million. The Bank has issued 810,000,000 ordinary shares with a par value of VND10,000 per share.

(c) Location and operational network

The Bank's Head Office is located at HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street, District 1, Ho Chi Minh City, Vietnam. As at 30 June 2016, the Bank had one (1) head office, one (1) representative office in Northern area, fifty two (52) branches and one hundred and sixty seven (167) transaction offices nation-wide (31/12/2015: one (1) head office, one (1) representative office in Northern area, fifty one (51) branches and one hundred and sixty seven (167) transaction offices nation-wide).

Form B05a/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

(d) Group structure

The consolidated interim financial statements for the six-month period ended 30 June 2016 included the financial statements of the Bank and its subsidiaries.

As at 30 June 2016 and 31 December 2015, the Bank had two (2) following subsidiaries:

| Name of subsidiary | Operation licence | Nature of business | _ | e of equity voting rights 31/12/2015 |
|---|---|--------------------|------|--|
| Ho Chi Minh City Development Joint Stock Commercial Bank – Assets Management Company Limited ("HD AMC") | No. 3602376446 dated 13 January 2015 | Asset management | 100% | 100% |
| HD SAISON Finance Co., Ltd ("HD SAISON") | No. 0304990133 dated 10 April 2015 | Banking finance | 50% | 50% |

All of the subsidiaries are established in Vietnam.

(e) Number of employees

As at 30 June 2016, the Group had 9,941 employees (31/12/2015: 8,464 employees).

2. Basis of preparation

(a) Statement of compliance

The consolidated interim financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the SBV and the relevant statutory requirements applicable to interim financial reporting. These standards and statutory requirements may differ in some material respects from International Financial Reporting Standards and the generally accepted accounting principles and standards in other countries. Accordingly, the accompanying consolidated interim financial statements are not intended to present the consolidated financial position and consolidated results of operations and consolidated cash flows in accordance with generally accepted accounting principles and practices in countries or jurisdictions other than Vietnam. Furthermore, their utilisation is not designed for those who are not informed about Vietnam's accounting principles, procedures and practices applicable to credit institutions ("CI").

These consolidated interim financial statements should be read in conjunction with the consolidated financial statements for the year ended 31 December 2015.

Form B05a/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

(b) Basis of measurement

The consolidated interim financial statements, except for the consolidated statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated statement of cash flows is prepared using the direct method.

(c) Annual accounting period

The annual accounting period of the Group is from 1 January to 31 December.

The consolidated interim financial statements are prepared for the six-month period ended 30 June 2016.

(d) Accounting and presentation currency

The Group's accounting currency is Vietnam Dong ("VND"). The consolidated interim financial statements are prepared and presented in VND rounded to the nearest million ("VND million").

(e) Form of records applied

The Group uses accounting software to record its transactions.

3. Summary of significant accounting policies

The following significant accounting policies have been adopted by the Group in the preparation of these consolidated interim financial statements.

The accounting policies that have been adopted by the Group in the preparation of these consolidated interim financial statements are consistent with those adopted in the preparation of the most recent consolidated annual financial statements.

(a) Basis of consolidation

(i) Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity in order to obtain economic benefits from its activities. The financial statements of subsidiaries are included in the consolidated interim financial statements from the date that control commences until the date that control ceases.

Where the accounting policies of subsidiaries are different from those adopted by the Bank, adjustments have been made where necessary to ensure consistency of accounting policies for consolidated interim financial statements purpose.

Form B05a/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

(ii) Transactions eliminated on consolidation

Intra-group balances and any unrealised income and expenses arising from intra-group transactions are eliminated in preparing the consolidated interim financial statements.

(b) Foreign currency transactions

All transactions are recorded in original currencies. Monetary assets and liabilities denominated in currencies other than VND are translated into VND at rates of exchange ruling at the reporting date. Transactions in currencies other than VND during the period have been translated into VND at rates ruling on transaction dates.

Foreign exchange differences arising from monthly revaluation are recognised in the foreign exchange revaluation reserve on the balance sheet at each month-end and are transferred to the consolidated statement of income at the end of annual accounting period.

(c) Cash and cash equivalents

Cash and cash equivalents include cash on hand, gold, balances with the State Bank of Vietnam, deposits with and loans to other credit institutions with original term to maturity of not more than three months and securities which have maturity dates within three months from the purchase dates.

(d) Deposits with and loans to other credit institutions

Deposits with other credit institutions excluding demand deposits are deposits with other credit institutions with original term to maturity of not more than 3 months.

Loans to other credit institutions are loans with original term to maturity of not more than one year.

Deposits with other credit institutions excluding demand deposits are stated at the amount of outstanding principal less specific allowance for credit losses.

Credit risk classification of deposits with and loans to other credit institutions and allowance thereof is made in accordance with Circular No. 02/2013/TT-NHNN do NHNNVN dated 21 January 2013 issued by the SBV ("Circular 02") and Circular No. 09/2014/TT-NHNN dated 18 March 2014 issued by the SBV amending and supplementing certain articles of Circular 02 ("Circular 09"). Accordingly, the Group made the specific allowance for credit losses on deposits with and loans to other credit institutions in accordance with the accounting policy as described in Note 3(g).

In accordance with Circular 02, the Group is not required to make general allowance for credit losses on deposits with and loans to other credit institutions.

Form B05a/TCTD-HN (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014)

(e) Derivative financial instruments

Forward and swap currency contracts

Forward currency contracts and swap currency contracts are recorded at the contract values in the consolidated financial statements. The differences between the currency amounts which are committed to buy/sell at contractual exchange rate and the currency amounts translated at the spot exchange rate at the effective date of the forward currency contracts and swap currency contracts are amortised to the consolidated statement of income on a straight-line basis over the terms of these contracts.

The positions of forward currency contracts are revalued at the spot exchange rate at each month-end. Unrealised gains/losses are recorded in the foreign exchange differences account in equity on the consolidated balance sheet at each month-end and transferred to the consolidated statement of income at the end of the annual accounting period.

(f) Loans and advances to customers

Loans and advances to customers are stated at the amount of principal less allowance for credit losses. Allowance for credit losses on loans and advances to customers comprises specific allowance and general allowance.

Short-term loans are those with repayment term within one year from the loan disbursement date; medium-term loans are those with repayment term over one year to five years from the loan disbursement date and long-term loans are those with repayment term of more than five years from the loan disbursement date.

The Group derecognises loans and advances to customers when the contractual rights to the cash flows from the loans expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the loans are transferred.

For the loans sold to Vietnam Asset Management Company ("VAMC"), the Group derecognises from the balance sheet in accordance with the guidance in Official Letter No. 8499/NHNN-TCKT dated 14 November 2013 ("Official Letter 8499") issued by the SBV and Official Letter No. 925/NHNN-TCKT dated 19 February 2014 ("Official Letter 925") issued by the SBV.

Debt classification and allowance for credit losses on loans and advances to customers are made in accordance with Circular 02 and Circular 09 as described in Note 3(g).

(g) Debt classification, allowance level and calculation method of allowance for credit losses

(i) Debt classification

Debt classification for deposits with and loans to other credit institutions (except for demand deposits), unlisted corporate bonds, loans and advances to customers (together referred to as "debts"), the debts sold but not yet paid have been classified in accordance with the quantitative method as stipulated in Article 10 of Circular 02.

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(ii) Specific allowance for credit losses

In accordance with Circular 02 and Circular 09, the specific allowance is calculated based on the outstanding loan balance of each borrower on the last working day of each quarter (for quarter 4, specific allowance is calculated based on the outstanding loan balance of each borrower on the last working day of November) less the discounted value of collateral assets. Specific allowance rates applied to each group of debts were as follows:

| | Group | Overdue status | Allowance rate |
|---|-----------------------------|--|-------------------|
| 1 | Current debts | (a) Current debts being assessed as fully and timely recoverable, both principal and interest; or(b) Debts being overdue for less than 10 days and being assessed as fully recoverable, both overdue principal and interest, and fully and timely recoverable, both remaining principal and interest. | 0% |
| 2 | Special mention debts | (a) Debts being overdue between 10 days and 90 days; or(b) Debts having rescheduled terms of repayment for the first time. | 5% |
| 3 | Sub- standard debts | (a) Debts being overdue between 91 days and 180 days; or (b) Debts having extended terms of repayment for the first time; or (c) Debts having exempt or reduced interest because customers are not able to pay the interest according to the credit contract; or (d) Debts falling in one of the following cases not yet collected within 30 days after the issuance date of the recovery decision: Debts having violated regualtions specified in Points 1, 3, 4, 5, 6 of Article 126 of Laws on Credit Institutions; or Debts having violated regualtions specified in Points 1, 2, 3, 4 of Article 127 of Laws on Credit Institutions; or Debts having violated regualtions specified in Points 1, 2, 5 of Article 128 of Laws on Credit Institutions. (e) Debts in the collection process under inspection conclusions. | 20% |
| 4 | Doubtful debts | (a) Debts being overdue between 181 days and 360 days; or (b) Debts having rescheduled terms of repayment for the first time and being overdue less than 90 days according to the first rescheduled terms of repayment; or (c) Debts having rescheduled terms of repayment for the second time; or (d) Debts specified in point (d) of Sub-standard debts not yet collected between 30 days and 60 days after the issuance date of recovery decision; or (e) Debts in the collection process under inspection conclusions but being overdue up to 60 days according to recovery term. | 50% |
| 5 | Loss debts | (a) Debts being overdue more than 360 days; or (b) Debts having rescheduled terms of repayment for the first time and being overdue more than 90 days according to the first rescheduled terms of repayment; or (c) Debts having rescheduled terms of repayment for the second time and being overdue according to the second reschedule terms of repayment; or | 100% |

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| Group | Overdue status | Allowance rate |
|-------|--|-------------------|
| | (d) Debts having rescheduled terms of repayment for the third time or more, regardless of whether the debts are overdue or not; or | |
| | (e) Debts specified in point (d) of Sub-standard debts not yet collected within 60 days after the issuance date of recovery decision; or | |
| | (f) Debts in the collection process under inspection conclusions but being overdue of more than 60 days according to recovery term; or | |
| | (g) Debts to credit institutions being announced under special control status by the SBV, or to foreign bank branches of which capital and assets are blockaded. | |

For off-balance sheet commitments, the Group classifies debts based on the overdue days from the date when the Group performs committed obligation:

- Group 3 Sub-standard debts: overdue below 30 days;
- Group 4 Doubtful debts: overdue from 30 days to less than 90 days;
- Group 5 Loss debts: overdue from 90 days.

Where a customer owes more than one debt to the Group, and has any of its debts transferred to a higher risk group, the Group is obliged to classify the remaining debts of such customer into the group of debts with higher risk corresponding with their level of risk.

Where the Group participates in a syndicated loan not as the lead bank, the Group reclassifies all debts (including the syndicated loan) of the customer into a higher risk group of debt as decided by the lead bank, participating banks and by the Group.

The Group is also required to use the results of debt classification as provided by the Credit Information Center of the SBV ("CIC") at the date of classification to adjust the results of its internal classification of debts. Where debts and off-balance sheet commitments of one customer is classified by the Group into a group of debts with lower risk as compared to those provided by CIC, the Group is required to reclassify such debts and off-balance sheet commitments to the group of debts as provided by CIC.

The allowed value of collaterals is determined in accordance with the following principles as set out in Circular 02:

- Collaterals with value of VND50 billion or more for debts to related parties or other parties subject
 to credit restriction under Article 127 of Law on Credit Institutions and collaterals with value of
 VND200 billion or more must be valued by a licensed asset valuation organisation; and
- Other than the above, collaterals are valued in accordance with the Group's internal policies and processes.

The maximum allowed value of collaterals is specified in Point 6, Article 12 of Circular 02.

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Collaterals that do not satisfy the legal conditions as specified in Point 3, Article 12 of Circular 02 are deemed to have zero allowed value.

(iii) General allowance for credit losses

In accordance with Circular 02, a general allowance is made at 0.75% of the outstanding balance of debts on the last working day of each quarter (for quarter 4, a general allowance is made at 0.75% of the outstanding balance of debts on the last working day of November), excluding the total balance of debts which are classified as loss debts.

(iv) Writing-off bad debts

In accordance with Circular 02 and Circular 09, debts are written-off against the allowance when they have been classified to Group 5 or when borrowers have been declared bankrupt or dissolved (for borrowers being organisations and enterprises) or borrowers are deceased or missing (for borrowers being individuals).

Debts written-off against allowance are recorded as off-balance sheet items for following up and collection. The amounts collected from debts previously written-off, including proceeds from sales of collaterals against those loans, are recognised in the consolidated statement of income upon receipt.

(v) Provision for off-balance sheet commitments

In accordance with Circular 02 and Circular 09, the debt classification of off-balance sheet commitments is done solely for risk management, credit quality supervision of credit granting activities. The Group is not required to make provision for off-balance sheet commitments, except where the Group has been required to made payment under the guarantee contract, in which case the payment on behalf is classified and allowance for credit losses is made in accordance with the accounting policy as described in Note 3(g)(ii).

(h) Purchases of debts

(i) Purchases of debts

The value of purchases of debts are recognised at the purchasing price on the contract. The interest received is recorded in the consolidated statement of income, except the interest incurred before the Group purchasing the debts which will be reduced the value of purchases of debts.

(ii) Allowance for losses on purchases of debts

The purchases of debts are classified into the group with risk not lower than the group that the debts are classified into by the sellers before purchasing and the allowance is made in accordance with the method as described in Note 3(g).

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(i) Trading securities

Classification

Trading securities are debt securities or equity securities acquired principally for the purpose of selling in the short-term, not over one year, for the purpose of short-term profit-taking.

Recognition

The Group recognises trading securities on the date it becomes a party to the contractual provisions of these securities (trade date accounting).

Measurement

Trading unlisted bonds issued by enterprises are stated at cost less allowance for credit losses. Credit risk classification of unlisted bonds issued by enterprises and allowance thereof is made in accordance with the same accounting policy applied for loans and advances to customers as described in Note 3(g).

Other trading securities are stated at cost less allowance for diminution in value. Allowance for diminution in value is made when the market value is lower than the book value.

For listed trading securities, the market price is the closing price of securities obtained from the Ho Chi Minh City Stock Exchange or from the Hanoi Stock Exchange at the reporting date.

For unlisted trading equity securities that have been registered on the unlisted public company market ("the UPCom market"), the market price is the closing prices obtained from the UPCom market at the reporting date.

For unlisted trading equity securities that have not been registered on the UPCom market and are actively traded on the OTC market, the market price is the average of the transaction prices quoted by three securities companies at the reporting date.

For securities not actively traded on the market or where the market price of those securities cannot be determined reliably, with the exception of unlisted bonds issued by enterprises being classified into debt group and allowance thereof is made in accordance with the same accounting policy applied for loans and advances to customers as described in Note 3(g), no allowance is made and such securities are stated at cost.

Interest income during the holding period of trading securities is recognised in the consolidated statement of income upon receipt.

The allowance for credit losses on trading unlisted bonds issued by enterprises and allowance for diminution in the value of other trading securities as described above are reversed if the recoverable amount of the securities subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

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Derecognition

Trading securities are derecognised when the rights to receive cash flows from the investments have expired or the Group has transferred substantially all risks and rewards of ownership.

(j) Investment securities

(i) Available-for-sale securities

Classification

Available-for-sale securities are debt securities or equity securities which are intended to be held for an indefinite period and may be sold at any time.

Recognition

The Group recognises available-for-sale securities on the date it becomes a party to the contractual provisions of these securities (trade date accounting).

Measurement

Available-for-sale unlisted bonds issued by enterprises are stated at cost less allowance for credit losses. Debt classification of unlisted bonds issued by enterprises and allowance thereof is made in accordance with the same accounting policy applied for loans and advances to customers as described in Note 3(g).

Other available-for-sale securities are stated at cost less allowance for diminution in value. Allowance for diminution in value is made when the market value is lower than the book value.

For listed available-for-sale securities, the market price is the closing price of securities obtained from the Ho Chi Minh City Stock Exchange or from the Hanoi Stock Exchange at the reporting date.

For unlisted available-for-sale equity securities that have been registered on the UPCom market, the market price is the closing prices obtained from the UPCom market at the reporting date.

For unlisted available-for-sale equity securities that have not been registered on the UPCom market and are actively traded on the OTC market, the market price is the average of the transaction prices quoted by three securities companies at the reporting date.

For securities not actively traded on the market or where the market price of those securities cannot be determined reliably, with the exception of unlisted bonds issued by enterprises being classified into debt group and allowance thereof is made in accordance with the same accounting policy applied for loans and advances to customers as described in Note 3(g), no allowance is made and such securities are stated at cost.

Premiums and discounts arising from purchases of available-for-sale debt securities are amortised to the consolidated statement of income using the straight line method over the period from the acquisition date to the maturity date, in cases these available-for-sale securities would be sold before their maturity dates, the unamortised premiums and discounts are recognised fully in the consolidated statement of income at the sale date.

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Post-acquisition interest income of available-for-sale securities is recognised in the consolidated statement of income on an accrual basis.

The allowance for credit losses on available-for-sale unlisted bonds issued by enterprises and allowance for diminution in value of other available-for-sale securities as described above are reversed if the recoverable amount of the securities subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

Derecognition

Available-for-sale securities are derecognised when the rights to receive cash flows from the investments have expired or the Group has transferred substantially all risks and rewards of ownership.

(ii) Held-to-maturity securities

Classification

Held-to-maturity securities are debt securities with fixed or determinable payments and fixed maturities where the Group's management has the positive intention and ability to hold until maturity date.

Recognition

The Group recognises held-to-maturity securities on the date it becomes a party to the contractual provisions of these securities (trade date accounting).

Measurement

Held-to-maturity unlisted bonds issued by enterprises are stated at cost less allowance for credit losses. Debt classification of unlisted bonds issued by enterprises and allowance thereof is made in accordance with the same accounting policy applied for loans and advances to customers as described in Note 3(g).

Other held-to-maturity securities are stated at cost less allowance for diminution in value. Allowance for diminution in value is made when there is an indicator of long-term devaluation according to the Board of Management's assessment.

Premiums and discounts arising from purchases of held-to-maturity securities are amortised to the consolidated statement of income using the straight line method over the period from the acquisition date to the maturity date.

Post-acquisition interest income of held-to-maturity securities is recognised in the consolidated statement of income on an accrual basis.

The allowance for credit losses on held-to-maturity unlisted bonds issued by enterprises and the allowance for diminution in the value of other held-to-maturity securities as described above are reversed if the recoverable amount of the securities subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

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Derecognition

Held-to-maturity securities are derecognised when the rights to receive cash flows from the investments have expired or the Group has transferred substantially all risks and rewards of ownership.

(iii) Special bonds issued by Vietnam Asset Management Company ("VAMC")

Classification

Special bonds issued by VAMC are valuable papers issued by VAMC to purchase the Group's bad debts.

Recognition

The Group accounts for bad debts sold in exchange for special bonds issued by VAMC in accordance with the guidance of Official letter 8499 and Official letter 925. These special bonds are classified as held-to-maturity securities, measured initially at par value at transaction date and subsequently at par value less allowance for losses.

Measurement

In exchange for every bad debt sold to VAMC, the Group receives a corresponding special bond issued by VAMC. Par value of the special bond is equal to the carrying value of bad debts sold net of specific allowance which was made but not yet utilised.

After completing the procedures of selling bad debts, the Group writes down the book value of bad debts, uses specific allowance made but not yet utilised and derecognises interest receivables recorded in off-balance sheet account. At the same time, the Group recognises the special bonds issued by VAMC as held-to-maturity securities issued by local economic entities.

For the special bonds issued by VAMC, specific allowance is calculated and made in accordance with the guidance in Circular No. 19/2013/TT-NHNN dated 6 September 2013 issued by the SBV regulating the purchase, sale and handling of bad debts of VAMC ("Circular 19") and Circular No. 14/2015/TT-NHNN dated 28 August 2014 issued by the SBV amending and supplementing certain articles of Circular 19 ("Circular 14"). Accordingly, the minimum specific allowance required to make each year during the term of the special bonds is the positive difference between 20% of the par value of the special bonds less the collected amount of the underlying bad debts during the year. Annually within 5 consecutive working days prior the due date of special bonds, the Group is required to make the above specific allowance once and is not required to make general allowance for special bonds. Allowance for special bonds is recognised in the consolidated statement of income.

When receiving debts previously sold to VAMC, the Group uses specific allowance for losses on special bonds to write off bad debts and recognises the difference between allowance for losses on special bonds and the uncollectable loan balance in the consolidated statement of income.

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(k) Other long-term investments

Other long-term investments are investments in equity instruments of entities where the Group has no control or significant influence. These long-term investments are initially recognised at cost. Subsequent to the initial recognition, they are measured at cost less allowance for diminution in value.

Allowance for diminution in value of long-term investments in economic entities is required if the economic entities suffer losses, except when the loss was anticipated in the initial business plan. The allowance for diminution in value is equal to the difference between the actual capital contributed by all investors and the actual equity multiply (x) with the percentage of actual capital contributed by the Group over total actual capital contributed by all investors at the reporting date. The allowance is reversed if the recoverable amount increases after the allowance being recognised. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

(l) Other assets

Overdue status

Other assets, except for receivables from credit activities and receivables from Shipbuilding Industry Corporation as described in Note 17(vi), are stated at cost less the allowance for losses on other assets. Receivables from credit activities are stated at cost less the allowance for credit losses in accordance with the policy applicable to loans and advances to customers described in Note 3(g).

Allowance for losses on other assets are made based on the overdue status of receivables or expected losses on undue debts which may occur when an economic organisation is bankrupted or liquidated; or debtor is missing, running away, being prosecuted, in prison, under a trial or pending execution of sentences or deceased. The incurred expenses are accounted as the operating expenses during the year.

For the assets which has overdue payments, the Group applies the allowance rate based on the overdue status as required in Circular No. 228/2009/TT-BTC dated 7 December 2009 issued by the Ministry of Finance as follows:

| | Allowance rate |
|-------------------------------|----------------|
| Over 6 months to below 1 year | 30% |
| From 1 to below 2 years | 50% |
| From 2 to below 3 years | 70% |
| From 3 years and above | 100% |

Allowance for losses on other assets based on the expected losses of undue receivables are determined by the Group after giving consideration to the recovery of these receivables.

(m) Goodwill

Goodwill arises on the acquisition of subsidiaries. Goodwill is measured at cost less accumulated amortisation. Cost of goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree. When the excess is negative (gain from bargain purchase), it is recognised immediately in the consolidated statement of income. Goodwill arising on acquisition of a subsidiary is amortised on a straight-line basis over 10 years. In respect of equity accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment and is not amortised.

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(n) Tangible fixed assets

(i) Cost

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises of its purchase price, import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditure incurred after the tangible fixed assets have been put into operation, such as repairs and maintenance and overhaul costs, is charged to the consolidated statement of income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond its originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

| • | buildings and structures | 5 - 50 years |
|---|--------------------------|--------------|
| • | machinery and equipment | 7 - 14 years |
| • | motor vehicles | 6 - 10 years |
| • | office equipment | 3 - 10 years |
| • | others | 3 - 10 years |
| | | |

(o) Intangible fixed assets

(i) Land use rights

Land use rights comprise those acquired in a legitimate transfer.

Land use rights are stated at cost less accumulated amortisation. The initial cost of a land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over a period ranging from 34 to 49 years.

Indefinite land use rights are stated at cost and without amortisation. Initial cost of a land use right comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use right.

(ii) Software

Cost of acquiring new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software costs are amortised on a straight-line basis over 5 to 10 years.

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(p) Investment property held to earn rental

(i) Cost

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its purchase price, cost of land use rights and any directly attributable expenditures of bringing the property to the condition necessary for it to be capable of operating in the manner intended by the Group. Expenditure incurred after the investment property held to earn rental has been put into operation, such as repairs and maintenance, is charged to the consolidated statement of income in the period in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

(ii) Depreciation

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property. The estimated useful lives are as follows:

buildings

10 - 40 years

Investment property is indefinite land use rights without amortisation.

(iii) Disposals

Gains or losses on disposal of investment property held to earn rental are the difference between the net proceeds from disposals and the carrying amount of investment property held to earn rental and are recognised as other income or other expenses in the consolidated statement of income.

(q) Borrowings from the Government and the State Bank of Vietnam

Borrowings from the Government and the State Bank of Vietnam are stated at cost.

(r) Deposits and borrowings from other credit institutions

Deposits and borrowings from other credit institutions are stated at cost.

(s) Deposits from customers

Deposits from customers are stated at cost.

(t) Fiduciary activities

The Group's fiduciary activities at risk are grants, entrustred fund, loans for use in accordance with specified purposes, the Group is responsible for repaying when due. The Group recognises the received funds as grants, entrustred funds, loans and recognises investment, lending activities in the consolidated financial statements.

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(u) Valuable papers issued

Valuable papers issued are stated at cost. Cost of these issued valuable papers comprise proceeds from issuance net off issuance costs.

(v) Other payables

Other payables are stated at cost.

(w) Provision

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

Severance allowance and unemployment insurance

Under the Vietnamese Labour Code, when an employee who has worked for the Group for 12 months or more ("the eligible employees") voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service as of 31 December 2008 and employee's average monthly salary of the latest 6 consecutive months period up to the resignation date. Before 24 October 2012, provision for severance allowance has been provided based on employees' years of service and their current salary level.

On 24 October 2012, the Ministry of Finance issued Circular No. 180/2012/TT-BTC ("Circular 180") guiding the financial treatment for redundancy allowance to employees of enterprises. Circular 180 provides that, in preparation of 2012 financial statements, if an enterprise's provision for redundancy allowance still has the outstanding balance, the enterprise must reverse the balance to other income for 2012 and must not carry forward balance to the following year. Accordingly, the Group reversed the outstanding balance of provision for severance allowance. This change in accounting policy has been applied prospectively from 2012.

Pursuant to the Law on Social Insurance, effective from 1 January 2009, the Group and its employees are required to contribute to an unemployment insurance fund managed by the Vietnam Social Insurance Agency. The unemployment insurance paid by the Group for the years of service is recorded as expense in the consolidated statement of income when it incurs.

The unemployment insurance is recorded as part of salary expense and other related expenses in the consolidated statement of income.

(x) Taxation

Income tax on the consolidated statement of income for the period comprises current and deferred tax. Income tax is recognised in the consolidated statement of income except for the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.

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Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the reporting date, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using tax rates enacted or substantively enacted at the reporting date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

(y) Capital

(i) Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity.

(ii) Share premium

On receipt of capital from shareholders, the difference between issue price and par value of issued shares is credited/debited to the share premium account in equity.

(iii) Treasury shares

When the Group repurchases its ordinary shares ("treasury shares"), the amount of consideration paid, which includes directly attributable costs, is recognised as a deduction from equity.

When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity, and the resulting surplus or deficit on the transactions is transferred to/from share premium.

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(z) Reserves

(i) Statutory reserves

The Bank and HD SAISON

According to Decree No. 57/2012/ND-CP dated 20 July 2012 issued by the Government, the Bank and HD SAISON are required to make the following allocations before distribution of profits:

| Percentage of annual allocation | Maximum balance |
|--|--|
| 5% of profit after tax 10% of profit after tax | 100% of charter capital 25% of charter capital |
| | annual allocation 5% of profit after tax |

The purpose of the financial reserve is to offset residual asset losses and damage occurring in the course of business after such losses have been offset with compensation paid by the organisations, individuals who caused them, indemnity paid by insurers and with the allowance set up and accounted for in expenses, and shall be used for other purposes in accordance with the law. The statutory reserves are non-distributable and are classified as part of equity.

HD AMC

According to Circular No. 27/2002/TT-BTC dated 22 March 2002 issued by the Ministry of Finance, the appropriations of statutory reserves are made in accordance with the requirements applicable to the Bank as described above.

(ii) Bonus and welfare fund

Bonus and welfare fund is not required by laws and is fully distributable, and is used primarily to make payments to the Group's employees. Bonus and welfare fund is established at the shareholders' decision at the General Meeting of the Bank's shareholders and is recognised as other liabilities. The appropriation rate is decided by the shareholders at the General Meeting of the Bank's shareholders.

(iii) Other reserves

Other reserves include investment and development fund and other reserves appropriated from the Group's profit after tax approved by the shareholders at the General Meeting of the Bank's shareholders. These reserves are not required by laws, fully distributable and classified as part of equity.

(aa) Off-balance sheet items

Commitments and contingent liabilities

From time to time, the Group has outstanding commitments to extend credit. These commitments take the form of approved loans and overdraft facilities. The Group also provides financial guarantees and letters of credit to guarantee the performance of customers to third parties. The contingent liabilities and commitments may expire without being advanced in whole or in part. Therefore the amounts do not represent a firm commitment of future cash flows.

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(bb) Interest income

The Group recognises interest income on an accrual basis, except for interest income from the debts classified in Group 2 to Group 5 as defined in Note 3(g). When debts are classified in Group 2 to Group 5 as defined in Note 3(g) the accrued interest is reversed and recorded in the off-balance sheet. Interest income from these debts is recognised in the consolidated statement of income upon receipt. Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(cc) Interest expense

Interest expense is recognised in the consolidated statement of income on an accrual basis. Interest expense is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

(dd) Fees and commission income

Fees and commission income include the income from the settlement services, guarantee services, cashier services and other services. Fees and commission income are recognised on an accrual basis.

(ee) Fees and commission expenses

Fees and commission expenses are recognised in the consolidated statement of income when they incurred.

(ff) Dividend income

Dividend receivable in the form of cash is recognised in the consolidated statement of income when the Group's right to receive dividend is established.

Dividend received in the form of shares and bonus shares is not recognised as income and the Group only records the increase in number of shares. Dividends received which are attributable to the period before investment acquisition date are deducted from the carrying amount of the investment.

(gg) Operating lease payments

Payments made under operating leases are recognised in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the consolidated statement of income as an integral part of the total lease expense.

(hh) Related parties

Parties are considered to be related to the Group if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions, or where the Group and the other party are subject to common control or significant influence. Related parties may be individuals or corporate entities and include close family members of any individual considered to be a related party.

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(ii) Earnings per share

The Group presents basic earnings per share ("EPS") and diluted EPS for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares, which comprise convertible bonds and share options.

(jj) Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on geographical segments and the secondary format is based on business segments.

(kk) Classification of financial instruments

Solely for the purpose of providing disclosures about the significance of financial instruments to the Group's financial position and results of operations and the nature and extent of risk arising from financial instruments, the Group classifies its financial instruments as follows:

(i) Financial assets

Financial assets at fair value through profit or loss

A financial asset at fair value through profit or loss is a financial asset that meets either of the following conditions:

- It is classified by the Group as held for trading. A financial asset is classified as held for trading if:
 - it is acquired principally for the purpose of selling it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - it is a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Group as a financial asset at fair value through profit or loss.

Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity that the Group has the positive intention and ability to hold to maturity, other than:

- those that the Group, upon initial recognition, designates as financial assets at fair value through profit or loss;
- those that the Group designates as available-for-sale; and
- those that meet the definition of loans and receivables.

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Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those:

- that the Group intends to sell immediately or in the near term, which are classified as held for trading and those that the Group, on initial recognition, designates as financial assets at fair value through profit or loss;
- that the Group, upon initial recognition, designates as available-for-sale; or
- for which the Group may not recover substantially all of its initial investment, other than because of credit deterioration, which are classified as available-for-sale.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available for sale or those are not classified as:

- loans and receivables;
- held-to-maturity investments; or
- financial assets at fair value through profit or loss.

(ii) Financial liabilities

Financial liabilities at fair value through profit or loss

A financial liability at fair value through profit or loss is a financial liability that meets either of the following conditions:

- It is considered by the Group as held for trading. A financial liability is classified as held for trading if:
 - it is incurred principally for the purpose of repurchasing it in the near term;
 - there is evidence of a recent pattern of short-term profit-taking; or
 - it is a derivative (except for a derivative that is financial guarantee contract or a designated and effective hedging instrument).
- Upon initial recognition, it is designated by the Group as a financial liability at fair value through profit or loss.

Financial liabilities carried at amortised cost

Financial liabilities which are not classified as financial liabilities at fair value through profit or loss are classified as financial liabilities carried at amortised cost.

The above described classification of financial liabilities is solely for presentation and disclosure purposes and is not intended to be a description of how the financial instruments are measured. Accounting policies for measurement of financial liabilities are disclosed in other relevant notes.

(ll) Nil balance

Items or balances required by Circular No. 49/2014/TT-NHNN dated 31 December 2014 issued by the SBV that are not shown in these consolidated interim financial statements indicate nil balances.

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4. Cash on hand, gold

| | 30/6/2016 VND million | 31/12/2015 VND million |
|---|------------------------------|------------------------------|
| Cash in VND Cash in foreign currencies Gold | 763,251 789,335 17,085 | 639,509 820,147 12,751 |
| | 1,569,671 | 1,472,407 |

5. Balances with the State Bank of Vietnam

These consist of compulsory reserve for liquidity and current account at the SBV.

Under the SBV's regulations relating to the compulsory reserve, banks are permitted to maintain a floating balance for compulsory reserve requirement ("CRR"). The monthly average balance of the reserve must not be less than relevant CRR rates multiplied by the preceding month's average balances of deposits in scope as follows:

| Deposits in scope | CRR rates | |
|---|--------------------------|---------------------------|
| z-tposiis in scope | 30/6/2016 | 31/12/2015 |
| Preceding month's average deposit balances of: | | |
| Customers: Deposits in foreign currencies with term of less than 12 months | 90/ | 00/ |
| Deposits in foreign currencies with term of 12 months and above | 8% | 8% |
| Deposits in VND with term of less than 12 months | 6% | 6% |
| Deposits in VND with term of 12 months and above | 3% | 3% |
| Deposits in VND with term of 12 months and above | 1% | 1% |
| Overseas credit institutions: | | |
| Deposits in foreign currencies | 1% | 1% |
| , | 30/6/2016 VND million | 31/12/2015 VND million |
| Current account and compulsory reserve | | |
| ■ In VND | 1,469,692 | 2,493,820 |
| ■ In USD | 62,421 | 248,565 |
| | 1,532,113 | 2,742,385 |
| | | |

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6. Deposits with and loans to other credit institutions

| | 30/6/2016 VND million | 31/12/2015 VND million |
|---|--------------------------|---------------------------|
| Deposits with other credit institutions Demand deposits | | |
| Demand deposits in VND | 2,140,311 | 68,676 |
| Demand deposits in foreign currencies | 4,504,837 | 795,961 |
| Term deposits | | |
| Term deposits in VND | 2,370,967 | 4,553,620 |
| Term deposits in foreign currencies | 244,978 | 1,361,558 |
| | 9,261,093 | 6,779,815 |
| Allowance for losses on deposits with other credit institutions (i) | . | (103,620) |
| | 9,261,093 | 6,676,195 |
| Loans to other credit institutions | | |
| Loans in VND | 3,992,000 | 4,934,950 |
| Loans in foreign currencies | 1,465,491 | 383,075 |
| | 5,457,491 | 5,318,025 |
| | 14,718,584 | 11,994,220 |

Term deposits and loans to other credit institutions categorised by debt group were as follows:

| | 30/6/2016 VND million | 31/12/2015 VND million |
|--|--------------------------|---------------------------|
| Group 1 - Current debts Group 5 - Loss debts | 8,073,436 | 11,129,583 103,620 |
| | 8,073,436 | 11,233,203 |

(i) Movements in the allowance for losses on deposits with and loans to other credit institutions during the period were as follows:

| | Francisco de la contraction de | | |
|------|--|---|--|
| | | Six-month p 30/6/2016 VND million | oeriod ended 30/6/2015 VND million |
| | Opening balance | 103,620 | 7,001 |
| | Allowance reversed during the period | (450) | |
| | Allowance utilised during the period | (103,170) | (150) |
| | Closing balance | - | 6,851 |
| 7. | Trading securities | | |
| | | 30/6/2016 VND million | 31/12/2015 VND million |
| | Debt securities | | |
| | Debt securities issued by domestic economic entities (i) | 922,956 | 922,956 |
| | Allowance for losses on trading securities (ii) | | |
| | General allowance | (6,922) | (6,922) |
| | | 916,034 | 916,034 |
| (i) | Trading securities are categorised into listed and unlisted as follows: | | |
| | | 30/6/2016 VND million | 31/12/2015 VND million |
| | Debt securities Unlisted | 922,956 | 022.056 |
| | | 922,930 | 922,956 |
| (ii) | Movements in the allowance for losses on trading securities during the | period were as f | ollows: |
| | | Six-month p 30/6/2016 VND million | eriod ended 30/6/2015 VND million |
| | Opening balance Allowance made during the period | 6,922 | 10,949 |
| | Closing balance | 6,922 | 10,949 |
| | | | |

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8. Derivatives and other financial assets

| | 30 | June 2016 | |
|---|--|--|-----------------------|
| | Total contract value (at foreign exchange rate at the contract date) | Total carr (at foreign ex as at 30 Ju Assets | |
| | VND million | VND million | VND million |
| Currency derivatives | | | |
| Forward contracts | 4,992,120 | · · | 11,464 |
| Currency swap contracts | 7,987,588 | 115,427 | |
| | 12,979,708 | 115,427 | 11,464 |
| | | cember 2015 | |
| | Total contract value (at foreign exchange rate at the contract date) | Total carry (at foreign ex as at 31 Dece Assets | change rate |
| | VND million | VND million | VND million |
| Currency derivatives | | | |
| Forward contracts | 4,347,810 | 17,556 | 7,384 |
| Currency swap contracts | 1,996,203 | 28,872 | ₩ 5 5 5 = 7 |
| | 6,344,013 | 46,428 | 7,384 |

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9. Loans and advances to customers

| | 30/6/2016 VND million | 31/12/2015 VND million |
|--|--------------------------|---------------------------|
| Loans to domestic economic entities and individuals | 68,828,838 | 53,810,428 |
| Discounted transferrable instruments and valuable papers | 2,536,343 | 2,298,677 |
| Overdraft and credit cards | 373,641 | 422,799 |
| Loans to foreign entities and individuals | 40,376 | 26,931 |
| | 71,779,198 | 56,558,835 |
| Loan portfolio by debt group was as follows: | | |
| | 30/6/2016 | 31/12/2015 |
| | VND million | VND million |
| Group 1 - Current debts | 69,319,824 | 54,474,049 |
| Group 2 - Special mentioned debts | 1,196,494 | 1,187,695 |
| Group 3 - Sub-standard debts | 360,067 | 288,405 |
| Group 4 - Doubtful debts | 448,013 | 335,861 |
| Group 5 - Loss debts | 454,800 | 272,825 |
| | 71,779,198 | 56,558,835 |
| Loan portfolio by term was as follows: | | |
| | 30/6/2016 VND million | 31/12/2015 VND million |
| Short-term loans | 28,840,453 | 22,060,108 |
| Medium-term loans | 25,125,909 | 20,162,349 |
| Long-term loans | 17,812,836 | 14,336,378 |
| | 71,779,198 | 56,558,835 |

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Loan portfolio by type of borrower and type of business was as follows:

| | 30/6/2016 VND million | 31/12/2015 VND million |
|---|--------------------------|---------------------------|
| Other joint stock companies | 24,324,150 | 15,852,643 |
| Other limited liability companies | 11,434,997 | 9,552,151 |
| 100% state-owned limited liability companies | 1,594,358 | 850,032 |
| State-owned joint stock companies | 871,688 | 182,910 |
| Private companies | 697,233 | 730,956 |
| Other state-owned enterprises | 674,248 | 604,735 |
| House-hold business | 648,023 | 692,517 |
| Foreign owned companies | 243,237 | 422,873 |
| Co-operatives | 19,556 | 17,106 |
| Others | 340,299 | 64,477 |
| Individuals | 30,931,409 | 27,588,435 |
| | | |
| | 71,779,198 | 56,558,835 |
| Loan portfolio by business sector of customers was as follows: | | |
| | 30/6/2016 | 31/12/2015 |
| | VND million | VND million |
| Household work, production and consumer services | 32,055,794 | 28,172,385 |
| Construction | 7,299,018 | 5,000,975 |
| Agriculture, forestry and aquaculture | 4,226,610 | 3,795,381 |
| Hotels and restaurants | 3,112,275 | 1,526,513 |
| Real estates | 2,668,555 | 1,557,967 |
| Electricity, gas, hot water, steam producing and distribution and air | | |
| conditioning | 2,525,375 | 2,016,680 |
| Manufacturing and processing | 2,441,524 | 2,124,555 |
| Wholesale and retail, repair of automobiles, motorcycles and other motorcycles and other motorcycles and other motorcycles. | tors 2,364,150 | 1,986,680 |
| Finance, banking and insurance | 1,467,891 | 830,885 |
| Transportation and warehousing | 943,431 | 1,011,046 |
| Activities of the Communist Party, political and social organisation, | | |
| state management, security and defense, compulsory social security | 547,722 | 549,748 |
| Administrative operations and support services | 476,581 | 511,028 |
| Information and communication | 448,020 | 218,271 |
| Professional, science and technology | 388,183 | 300,358 |
| Mining exploration | 156,858 | 125,504 |
| Education and training | 133,880 | 220,737 |
| Health care and social relief activities | 75,744 | 85,088 |
| Arts, entertainment and leisure | 58,353 | 63,454 |
| Water supplies and waste treatment | 24,699 | 28,736 |
| Others | 10,364,535 | 6,432,844 |
| | 71,779,198 | 56,558,835 |

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10. Allowance for losses on loans and advances to customers

Allowance for losses on loans and advances to customers consists of:

| 30/6/2016 VND million | 31/12/2015 VND million |
|--------------------------|---------------------------|
| 522,881 | 404,022 |
| 441,243 | 301,573 |
| 964,124 | 705,595 |
| _ | |

(i) Movements in the general allowance for losses on loans and advances to customers during the period were as follows:

| | Six-month period ended | |
|--|--------------------------|--------------------------|
| | 30/6/2016 VND million | 30/6/2015 VND million |
| Opening balance | 404,022 | 274,628 |
| Allowance made during the period (Note 34) | 118,859 | 51,065 |
| Closing balance | 522,881 | 325,693 |

(ii) Movements in the specific allowance for losses on loans and advances to customers during the period were as follows:

| | Six-month period ended | |
|--|------------------------|-------------|
| | 30/6/2016 | 30/6/2015 |
| | VND million | VND million |
| Opening balance | 301,573 | 208,978 |
| Allowance made during the period (Note 34) | 244,256 | 155,790 |
| Allowance utilised during the period | (104,586) | (57,946) |
| Allowance utilised for debts sold to VAMC | ~ | (88,553) |
| Closing balance | 441,243 | 218,269 |
| | | |

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11. Purchases of debts

| | 30/6/2016 VND million | 31/12/2015 VND million |
|---|--------------------------|---------------------------|
| Purchases of debts in VND Allowance for losses | 8,690 (3,201) | 8,690 (3,201) |
| | 5,489 | 5,489 |
| The principals of purchases of debts were as follows: | | |
| | 30/6/2016 VND million | 31/12/2015 VND million |
| Principals of purchases of debts (i) | 11,383 | 11,383 |

(i) As at 30 June 2016 and 31 December 2015, purchases of debts are classified as Group 5 - Loss debts.

Movements in the allowance for losses during the period were as follows:

| | Six-month period ended | |
|--|--------------------------|--------------------------|
| | 30/6/2016 VND million | 30/6/2015 VND million |
| Opening balance Allowance made during the period (Note 34) Allowance utilised for debts sold to VAMC | 3,201 | 49,189 |
| | | (1,081) |
| Closing balance | 3,201 | 48,108 |

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12. Investment securities

| | | 30/6/2016 VND million | 31/12/2015 VND million |
|------------------|---|----------------------------|----------------------------|
| | vailable-for-sale securities | | |
| D_{i} | ebt securities Covernment coverisies (i) | WWW TO THE TREE TO | |
| | Government securities (i) Debt securities issued by other domestic credit institutions | 18,142,653 | 10,109,405 |
| • | Debt securities issued by differ domestic credit institutions Debt securities issued by domestic economic entities | 210,000 | 210,000 |
| Ec | quity securities | 5,634,097 | 6,185,999 |
| • | Equity securities issued by domestic economic entities | 199,961 | 199,961 |
| Al | llowance for losses on available-for-sale securities | | |
| | Allowance for diminution in value (ii) | (90,484) | (81,492) |
| | General allowance (iii) | (40,182) | (50,634) |
| • | Specific allowance (iv) | (130,071) | - |
| | | 23,925,974 | 16,573,239 |
| \mathbf{V}_{A} | eld-to-maturity securities (excluding special bonds issued by AMC) ebt securities Government securities Debt securities issued by other domestic credit institutions Debt securities issued by domestic economic entities | 12 1,500,000 199,801 | 12 1,500,000 498,940 |
| Al | lowance for losses on held-to-maturity securities | | |
| • | General allowance (v) | (1,498) | (3,740) |
| | - | 1,698,315 | 1,995,212 |
| Sp | ecial bonds issued by VAMC (vi) | | |
| • | Par value of special bonds | 2,755,948 | 3,012,652 |
| | Allowance for special bonds | (450,205) | (383,388) |
| | _ | 2,305,743 | 2,629,264 |
| | | 27,930,032 | 21,197,715 |
| | _ | | |

⁽i) As at 30 June 2016, VND3,969,662 million (31/12/2015: VND4,961,539 million) of government bonds were pledged for deposits and borrowings from other credit institutions (Note 20(i)).

(iii)

Opening balance

Closing balance

Allowance reversed during the period (Note 30)

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50,634

(10,452)

40,182

Six-month period ended

63,012

(8,299)

54,713

(ii) Movements in the allowance for diminution in value of available-for-sale securities during the period were as follows:

| | Six-month p 30/6/2016 VND million | period ended 30/6/2015 VND million |
|---|---|--|
| Opening balance Allowance made during the period (Note 30) Reclassification to other long-term investments (Note 13(iii)) | 81,492 8,992 | 115,526 47,695 (90,000) |
| Closing balance | 90,484 | 73,221 |
| Movements in the general allowance for losses on available-for-sale see as follows: | curities during th | e period were |
| | Six-month p 30/6/2016 VND million | eriod ended 30/6/2015 VND million |

(iv) Movements in the specific allowance for losses on available-for-sale securities during the period were as follows:

| | 30/6/2016 VND million | 30/6/2015 VND million |
|---|--------------------------|--------------------------|
| Opening balance Allowance made during the period (Note 30) | 130,071 | - |
| Closing balance | 130,071 | - |

(v) Movements in the general allowance for losses on held-to-maturity securities during the period were as follows:

| | Six-month p 30/6/2016 VND million | 30/6/2015 |
|---|---|------------------|
| Opening balance Allowance reversed during the period (Note 30) | 3,740 (2,242) | 5,514 (1,784) |
| Closing balance | 1,498 | 3,730 |
| | | 10 |

13.

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(vi) These are special bonds issued by VAMC in exchange for bad debts sold to VAMC by the Group with total outstanding principal as at 30 June 2016 of VND3,421,757 million (31/12/2015: VND3,700,059 million). The specific allowance made by the Group up to the date these debts were sold to VAMC was VND665,809 million (31/12/2015: VND687,407 million). For these special bonds, the Group made allowance in accordance with the requirements of Circular 19 and Circular 14.

Movements in the allowance for losses on special bonds issued by VAMC during the period were as follows:

| | Six-month p 30/6/2016 | period ended 30/6/2015 |
|---|--------------------------|---------------------------|
| | VND million | VND million |
| Opening balance Allowance made during the period (Note 34) | 383,388 66,817 | 33,304 |
| Closing balance | 450,205 | 33,304 |
| Securities categorised by debt group were as follows: | | |
| | 30/6/2016 VND million | 31/12/2015 VND million |
| Group 1 - Current debts Group 4 - Doubtful debts | 7,243,898 300,000 | 8,394,939 |
| | 7,543,898 | 8,394,939 |
| Capital contribution, long-term investments | | |
| | 30/6/2016 VND million | 31/12/2015 VND million |
| Other long-term investments (i) | 547,032 | 530,192 |
| Allowance for diminution in the value of long-term investments Allowance for diminution in the value of other long-term investments (ii) | (111,913) | (111,074) |
| | (111,515) | (111,074) |
| | 435,119 | 419,118 |

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(i) Other long-term investments:

| | 30/6/2016 VND million | 31/12/2015 VND million |
|--|--------------------------|---------------------------|
| Investments in other local credit institutions Unlisted entities | 19,627 | 19,627 |
| Investments in local economic entities Unlisted entities | 527,405 | 510,565 |
| | 547,032 | 530,192 |

(ii) Movements of allowance for diminution in the value of other long-term investments during the period were as follows:

| | Six-month pe 30/6/2016 VND million | riod ended 30/6/2015 VND million |
|--|--|--|
| Opening balance Reclassification from available-for-sale securities (Note 12(ii)) Allowance made during the period | 111,074 - 839 | 21,094 90,000 |
| Closing balance | 111,913 | 111,094 |

Ho Chi Minh City Development Joint Stock Commercial Bank HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street, District 1, Ho Chi Minh City, Vietnam Notes to the consolidated financial statements for the six-month period ended 30 June 2016 (continued)

14. Tangible fixed assets

| Six-month period ended 30 June 2016 | Buildings and structures VND million | Office equipment VND million | Motor vehicles VND million | Office equipment VND million | Others VND million | Total VND million |
|---|--|------------------------------------|----------------------------------|------------------------------------|-----------------------|----------------------|
| Cost | | | | | | |
| Opening balance | 364,252 | 151,670 | 162,589 | 223,833 | 9,241 | 911,585 |
| Additions | | 136 | | 2,034 | • | 2,170 |
| I ransfer from construction in progress | 109 | 161 | 8,142 | 4,209 | 1 | 12,651 |
| Disposals | (220) | (152) | (636) | (280) | • | (1,288) |
| Closing balance | 364,141 | 151,845 | 170,095 | 229,796 | 9,241 | 925,118 |
| Accumulated depreciation | | | | | | |
| Opening balance | 55,000 | 93,986 | 90,731 | 147,488 | 5,552 | 392,757 |
| Charge for the period | 7,442 | 10,021 | 6,580 | 19,162 | 784 | 46,989 |
| Disposals | (87) | (152) | (493) | (165) | ř | (897) |
| Closing balance | 62,355 | 103,855 | 99,818 | 166,485 | 6,336 | 438,849 |
| Net book value | | | | | | |
| Opening balance Closing balance | 309,252 301,786 | 57,684 47,990 | 71,858 70,277 | 76,345 63,311 | 3,689 2,905 | 518,828 486,269 |

Notes to the consolidated financial statements for the six-month period ended 30 June 2016 (continued) HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street, District 1, Ho Chi Minh City, Vietnam Ho Chi Minh City Development Joint Stock Commercial Bank

14. Tangible fixed assets (continued)

| Six-month period ended 30 June 2015 | Buildings and structures VND million | Office equipment VND million | Motor vehicles VND million | Office equipment VND million | Others VND million | Total VND million |
|---|--------------------------------------|------------------------------------|----------------------------------|------------------------------------|-----------------------|------------------------------|
| Opening balance Additions Disposals | 185,808 51,060 (2,273) | 134,119 7,104 (108) | 144,188 13,031 (155) | 163,434 26,477 (284) | 7,330 2,002 | 634,879 99,674 (2,820) |
| Closing balance | 234,595 | 141,115 | 157,064 | 189,627 | 9,332 | 731,733 |
| Accumulated depreciation | | | | | | |
| Opening balance Charge for the period Disposals | 45,985 4,512 (2,273) | 75,276 9,447 (97) | 77,041 9,513 (155) | 121,548 11,031 (160) | 4,101 | 323,951 35,214 (2,685) |
| Closing balance | 48,224 | 84,626 | 86,399 | 132,419 | 4,812 | 356,480 |
| Net book value Opening balance Closing balance | 139,823 186,371 | 58,843 56,489 | 67,147 | 41,886 | 3,229 4,520 | 310,928 375,253 |

As at 30 June 2016, included in tangible fixed assets were assets costing VND149,603 million (30/6/2015: VND115,248 million) which were fully depreciated but which are still in use.

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HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street, District 1, Ho Chi Minh City, Vietnam Notes to the consolidated financial statements for the six-month period ended 30 June 2016 (continued) Ho Chi Minh City Development Joint Stock Commercial Bank

Intangible fixed assets 15.

| Software Others Total VND million VND million | 179,793 1,718 423,978 882 183 1,065 (8,499) | 180,675 1,901 416,544 | 135,014 1,338 137,592 12,065 103 12,497 | 147,079 1,441 150,089 | 44,779 380 286,386 33,596 460 266,455 |
|---|--|-----------------------|--|-----------------------|---|
| Indefinite land use rights So VND million VNE | 222,954 | 214,455 | 1 1 | | 222,954 214,455 |
| Definite land use rights VND million | 19,513 | 19,513 | 1,240 | 1,569 | 18,273 17,944 |
| Six-month period ended 30 June 2016 Cost | Opening balance Transfer from construction in progress Disposals | Closing balance | Accumulated amortisation Opening balance Charge for the period | Closing balance | Net book value Opening balance Closing balance |

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Notes to the consolidated financial statements for the six-month period ended 30 June 2016 (continued) HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street, District 1, Ho Chi Minh City, Vietnam Ho Chi Minh City Development Joint Stock Commercial Bank

15. Intangible fixed assets (continued)

| Six-month period ended 30 June 2015 Cost Opening balance Additions Other decreases Closing balance | Definite land use rights VND million 161,598 27,400 | Indefinite land use rights VND million 7,198 23,348 | Software VND million 158,813 7,519 (3) (3) | Others VND million 1,492 | Total VND million 329,101 58,267 (3) |
|--|---|---|---|--------------------------------|--------------------------------------|
| Accumulated amortisation Opening balance Charge for the period Other decreases | | 854 100 | 110,577 11,383 (3) | 1,200 | 112,631 11,542 (3) |
| Closing balance | T. | 954 | 121,957 | 1,259 | 124,170 |
| Net book value Opening balance Closing balance | 161,598 | 6,344 29,592 | 48,236 44,372 | 292 | 216,470 263,195 |

As at 30 June 2016, included in intangible fixed assets were assets costing VND69,981 million (30/6/2015: VND51,804 million) which were fully depreciated but which are still in use.

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16. Investment properties

| Six-month period ended 30 June 2016 | Buildings and structures VND million | Indefinite land use rights VND million | Total VND million |
|--|--|--|----------------------|
| Cost Opening balance Disposals | 10,523 (463) | 54,461 (1,831) | 64,984 (2,294) |
| Closing balance | 10,060 | 52,630 | 62,690 |
| Accumulated depreciation Opening balance Charge for the period Disposals | 146 152 (21) | - | 146 152 (21) |
| Closing balance | 277 | -) | 277 |
| Net book value Opening balance Closing balance | 10,377 9,783 | 54,461 52,630 | 64,838 62,413 |

The fair value of investment properties held to earn rental has not been determined as there is currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprise and the relevant statutory requirements applicable to financial reporting.

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17. Other assets

| Receivables | 30/6/2016 VND million | 31/12/2015 VND million |
|--|--|---------------------------|
| Receivables from disposal of securities on credit (i) | 3,404,001 | 4 255 002 |
| Advances for purchases of fixed assets (ii) | The second secon | 4,255,992 |
| Receivables from disposal of fixed assets (iii) | 1,304,389 | 1,414,059 |
| Advances for operating activities | 315,000 | 315,000 |
| | 193,582 | 134,801 |
| Construction in progress (iv) | 147,224 | 144,245 |
| Receivables from Joint Stock Commercial Bank for Foreign Trade Vietnam – Head Office ("Vietcombank") (v) | 135,597 | |
| Deposits for rental/purchase assets | 80,000 | 10,000 |
| Receivables from Shipbuilding Industry Corporation ("Vinashin") (vinashin) | 70,779 | 70,779 |
| Advances for business salary of employees | 44,650 | 757 |
| Deposits for swap contracts | 44,490 | 44,860 |
| Deposits for rental/purchase offices | 41,720 | 150,000 |
| Deposits/advances for rental offices, fixed assets and tools, supplies | 36,060 | 76,852 |
| Receivables from investment cooperation | 28,800 | 602,756 |
| Advances for debt collateral finalisation | 22,918 | 21,066 |
| Advances for saving deposits with prepaid interests | 21,583 | 6,733 |
| Receivables from leasing Abacus Building | 14,871 | 14,871 |
| Receivables from commissions received | 11,945 | |
| Advances for capital contribution | | 27,504 |
| Receivables from entrusted deposits | 11,619 | 34,119 |
| Over-paid corporate income tax | 9,194 | 9,194 |
| Receivables from sale of debts | 1,329 | 1,933 |
| | - | 95,000 |
| Receivables from bond issuance | = | 80,000 |
| Receivables from share transfer | - | 51,905 |
| Others | 118,215 | 88,983 |
| - | 6,057,966 | 7,651,409 |
| Accrued interests and fees receivable | 2,653,004 | 1,916,536 |
| Deferred tax assets (Note 35) | 23,636 | 23,636 |
| Other assets Prepaid expenses (vii) | 915,039 | 893,614 |
| Foreclosed assets which ownership transferred to the Bank, | ,007 | 0,5,017 |
| awaiting finalisation (viii) | 405,921 | 425,057 |
| Tools and supplies | 82,967 | 58,275 |
| Goodwill (Note 18) | 42,259 | 45,140 |
| Other assets | 3,450 | 1,553 |
| _ | | |
| _ | 1,449,636 | 1,423,639 |
| Allowance for losses on other assets (ix) | (41,492) | (38,989) |
| | 10,142,750 | 10,976,231 |
| | | £ 1 |

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- (i) These are receivables as at 30 June 2016 from individuals and enterprises relating to the contracts of disposal of securities on credit amounting to VND3,230,835 million (31/12/2015: VND3,972,216 million) and interests receivable amounting to VND173,166 million (31/12/2015: VND283,776 million). According to purchase contract and associated appendices, these receivables and related interests receivable will be paid in 2016, 2017, 2018 and 2019.
- (ii) Advances for purchases of fixed assets includes:

| | 30/6/2016 VND million | 31/12/2015 VND million |
|--|--------------------------|---------------------------|
| Purchases of houses and offices (*) | 1,296,092 | 1,396,225 |
| Motor vehicles | 589 | 950 |
| Fixed assets purchased for implementation of the core banking system | | |
| in progress | - | 798 |
| Purchases of other fixed assets | 7,708 | 16,086 |
| | 1,304,389 | 1,414,059 |

- (*) Balances of purchases of houses and offices as at 30 June 2016 includes:
 - Advance of 75% of the contract value amounting to VND448,500 million (31/12/2015: VND448,500 million) and deposit amounting to VND112,000 million (31/12/2015: VND112,000 million) to purchase entire asset at No. 1 Phan Ke Binh Street and No. 58 Nguyen Dinh Chieu Street, Ho Chi Minh City in previous years; and
 - In addition, the Group also signed contracts to purchase assets including buildings and land use rights for offices, branches and transaction offices amounting to VND735,592 million (31/12/2015: VND835,725 million).
- (iii) Balance as at 30 June 2016 includes a receivable from an economic entity in Vietnam amounting to VND315,000 million relating to the transfer of buildings located at 69 Pham Ngoc Thach Street and 174 Phan Dang Luu Street, Ho Chi Minh City. These amounts will be paid annually in 9 years, with the first payment on 15 November 2016.
- (iv) These are advances for renovation and decoration of offices at branches and transaction offices of the Group.
- (v) This is the amount transferred from the deposit account of the Bank at Deutsche Bank Frankfurt to the deposit account of the Bank at Vietcombank at the end of 30 June 2016 but Vietcombank had not sent credit advice to the Bank yet. On 1 July 2016, the Bank received credit advice from Vietcombank.
- (vi) This is irrecoverable remaining debts of Vinashin which is treated in accordance with guidance from the State Bank of Vietnam and it is amortised to the expenses until 2018.
- (vii) Prepaid expenses include costs of tools and supplies, repairing costs of fixed assets, costs of leasing fixed assets and leasing lines, in which the prepaid expense for lease of 11 floors of building at 25 Bis Nguyen Thi Minh Khai Street and 7 floors of building at 22-24-26 Pasteur Street for the Head Office and branches amounting to VND232,400 million and VND134,621 million, respectively (31/12/2015: VND243,084 million and VND136,181 million).

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- (viii) Foreclosed assets which ownership transferred to the Bank, awaiting finalisation are collaterals foreclosed by the Bank to net off doubtful debts including loans and other receivables. The Bank completed the procedures for transfer of ownership of above assets to the Bank at the reporting date.
- (ix) Movements in the allowance for losses on other assets during the period were as follows:

| | Six-month p | period ended |
|---|--------------------------|---------------------------|
| | 30/6/2016 VND million | 30/6/2015 VND million |
| Opening balance | 38,989 | 20,014 |
| Allowance made during the period | 2,503 | 18,947 |
| Closing balance | 41,492 | 38,961 |
| Other assets with credit risk categorised by debt group were as follows | s: | |
| | 30/6/2016 VND million | 31/12/2015 VND million |
| Group 1 - Current debts | æ | 375,000 |
| | - | 375,000 |

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18. Goodwill

| | Six-month | period ended |
|--|--------------------------|--------------------------|
| | 30/6/2016 VND million | 30/6/2015 VND million |
| Total goodwill Amortisation period (years) | 115,251 10 | 115,251 10 |
| Accumulative amortisation of goodwill at the beginning of period Carrying amount of goodwill at the beginning of period | (70,111) 45,140 | (63,330) 51,921 |
| Goodwill decreased during the period Goodwill decreased due to partial disposal of a subsidiary | (2,881) | (3,878) |
| - Amortisation of goodwill during the period | (2,881) | (975) (2,903) |
| Carrying amount of goodwill at the end of period (Note 17) | 42,259 | 48,043 |

19. Borrowings from the Government and the State Bank of Vietnam

| | 30/6/2016 VND million | 31/12/2015 VND million |
|---|--------------------------|---------------------------|
| Borrowings from the SBV through open market Asian Development Bank (i) | 24,474 | 2,233,966 27,305 |
| Japan Bank for International Cooperation (ii) | 197,289 | 227,050 |
| | 221,763 | 2,488,321 |

- (i) These borrowings were made under the Credit Financing Project funded by Asian Development Bank through the SBV. According to the agreement dated 16 January 2006 and its amendedments dated 24 November 2006 and 11 October 2010 signed with the SBV, total credit limit is VND68,000 million. The borrowings have a term of 20 years from 6 January 2004 and bear interest rate calculated on the basis of the interest rate adjusted at the end of each quarter and using weighted average method of all types of term deposits in the banking system.
- (ii) These borrowings were made under the Credit Financing for Small and Medium Enterprises Project Phase II and Phase III funded by Japan Bank for International Cooperation (JBIC) through the SBV. According to the agreement dated 1 November 2007, the Bank obtained these loans to support enterprises which meet the criteria of the project.

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20. Deposits and borrowings from other credit institutions

| | 30/6/2016 VND million | 31/12/2015 VND million |
|---|--------------------------|---------------------------|
| Demand deposits | 2 021 502 | 0.016 |
| Demand deposits in VND | 2,021,503 | 8,916 |
| Term deposits | | |
| Term deposits in VND (i) | 5,140,700 | 2,814,600 |
| Term deposits in foreign currencies | 415,587 | 207,955 |
| | | |
| | 7,577,790 | 3,031,471 |
| Borrowings | | |
| Borrowings in VND (i) | 2,896,000 | 3,070,000 |
| Borrowings in foreign currencies | 1,267,221 | 493,460 |
| | 4,163,221 | 3,563,460 |
| | 11,741,011 | 6,594,931 |
| | | |

⁽i) Incuded in these deposits and borrowings were deposits and borrowings amounting to VND2,755,000 million (31/12/2015: VND1,055,000 million) were secured by available-for-sale securities amounting to VND3,969,662 million (31/12/2015: VND4,961,539 million) (Note 12(i)).

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21. Deposits from customers

| | 30/6/2016 VND million | 31/12/2015 VND million |
|--|--------------------------|---------------------------|
| Demand deposits | | |
| Demand deposits in VND | 9,396,019 | 4,774,031 |
| Demand deposits in foreign currencies | 542,198 | 825,084 |
| Term deposits | | |
| Term deposits in VND | 19,811,676 | 16,920,185 |
| Term deposits in foreign currencies | 249,529 | 260,734 |
| Saving deposits | | |
| Saving deposits in VND | 61,121,624 | 48,999,743 |
| Saving deposits in foreign currencies | 1,414,197 | 1,999,059 |
| Specialised capital deposits | | |
| Specialised capital deposits in VND | 132,784 | 230,394 |
| Specialised capital deposits in foreign currencies | 9,364 | 144,576 |
| Margin deposits | | |
| Margin deposits in VND | 118,192 | 174,161 |
| Margin deposits in foreign currencies | 57,976 | 53,689 |
| Other payables to the customers | | |
| Other saving deposits in VND | 313,798 | 161,063 |
| | 93,167,357 | 74,542,719 |
| | | |

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Deposits from customers by type of customer and type of business were as follows:

| | 30/6/2016 VND million | 31/12/2015 VND million |
|--|---|--|
| Individuals Other joint stock companies Other state-owned enterprises 100% state-owned limited liability companies Other limited liability companies Household businesses State and administrative unit of government State-owned enterprises More than 50% state-owned limited liability companies 100% foreign owned companies Foreign joint venture company Co-operatives Private companies Partnerships Farms Others | 63,904,861 11,375,845 3,907,417 3,913,020 3,352,278 2,679,897 459,903 375,470 398,751 264,616 466,335 54,516 62,475 3,081 11,257 1,937,635 | 47,878,740 8,237,741 3,359,292 3,737,735 3,286,132 3,242,873 279,146 536,304 490,154 356,650 527,774 47,984 100,243 3,825 11,495 2,446,631 |
| | 93,167,357 | 74,542,719 |

22. Grants, entrusted funds, loans exposed to risks

| | 30/6/2016 VND million | 31/12/2015 VND million |
|---|--------------------------|---------------------------|
| Grants, entrusted funds, loans exposed to risks in VND Entrusted funds from Rural Development Fund | 10,837 | 19,376 |
| Grants, entrusted funds, loans exposed to risks in foreign currencies Entrusted funds from Rural Development Fund Entrusted funds of support program for reforming power sector | 1,266 | 1,267 |
| - Phase III (i) | 2,799,744 | 2,801,920 |
| - - | 2,811,847 | 2,822,563 |

⁽i) This is borrowing of USD128 million from the Ministry of Finance to finance support program for reforming power sector – Phase III for a period of 29 years from 4 August 2015 to 4 August 2043 and bear interest of six-month US Dollar LIBOR plus spread adjusted periodically by World Bank on 1 January and 1 July each year.

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23. Valuable papers issued

| | | 30/6/2016 VND million | 31/12/2015 VND million |
|--------------------------------|----------------------------|--------------------------|---------------------------|
| Certificates of | deposit | | |
| Under 12 m | onths | 200,000 | 736,000 |
| ■ From 12 mo | onths to less than 5 years | 2,965,000 | 1,281,000 |
| Straight bonds | | | |
| From 12 mo | onths to less than 5 years | 3,830,000 | 3,830,000 |
| From 5 year | s and above | 2,000,000 | 2,000,000 |
| | | 8,995,000 | 7,847,000 |

24. Other liabilities

| | | 30/6/2016 VND million | 31/12/2015 VND million |
|-------|---|--------------------------|---------------------------|
| In | ternal payables | | |
| • | Payables to employees | 61,869 | 40,987 |
| Ex | ternal payables | | |
| • | Unearned revenue from sale of bonds | 116,639 | 57,792 |
| • | Corporate income tax payable | 22,173 | 75,751 |
| • | Other taxes payable to State Treasury | 6,590 | 9,666 |
| • | Cash held on behalf and awaiting settlement | 235,350 | 116,458 |
| | Management fee payable on Abacus Building | 6,039 | 6,039 |
| • | Commissions payable | 65,518 | 68,515 |
| | Accrued expenses | 48,085 | 30,404 |
| | Payables for business cooperation | 14,400 | · - |
| Во | nus and welfare fund (i) | 10,926 | 11,779 |
| | her payables | | |
| | fferred revenue | 76,733 | 74,205 |
| 70000 | vables for constructions | 3,238 | 2,437 |
| Otl | ner payables | 107,945 | 110,271 |
| | | 775,505 | 604,304 |
| | | | |

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(i) Movements of bonus and welfare fund during the period were as follows:

| | Six-month p 30/6/2016 | 30/6/2015 |
|--|--------------------------|-----------------|
| | VND million | VND million |
| Opening balance Transfer from equity (Note 26) | 11,779 3,000 | 12,595 3,000 |
| Amount utilised during the period | (3,853) | (1,647) |
| Closing balance | 10,926 | 13,948 |

25. Obligations to the State Treasury

| Six-month period ended 30 June 2016 | Opening balance VND million | Movements du Incurred VND million | ring the period Paid VND million | Closing balance VND million |
|-------------------------------------|-----------------------------------|--|--|-----------------------------------|
| Value added tax | 5,903 | 7,163 | (11,585) | 1,481 |
| Corporate income tax | 73,818 | 81,887 | (134,861) | |
| Personal income tax | 3,543 | 41,059 | (40,384) | 4,218 |
| Foreign contractor tax | 220 | 2,221 | (1,550) | 891 |
| License tax | - | 230 | (230) | |
| Other taxes | -0 | 8 | (8) | ((|
| | 83,484 | 132,568 | (188,618) | 27,434 |
| Six-month period ended 30 June 2015 | Opening balance VND million | Movements dur Incurred VND million | ring the period Paid VND million | Closing balance VND million |
| Value added tax | 2 477 | 22.246 | | |
| Corporate income tax | 3,477 | 23,346 | (25,500) | 1,323 |
| Personal income tax | 114,640 | 49,673 | (151,619) | 12,694 |
| Foreign contractor tax | 2,327 57 | 16,503 | (16,296) | 2,534 |
| License tax | 37 | 1,361 | (1,259) | 159 |
| Other taxes | - | 219 19 | (219) | ° = |
| | - | 19 | (19) | := |
| | 120,501 | 91,121 | (194,912) | 16,710 |

Ho Chi Minh City Development Joint Stock Commercial Bank HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street, District 1, Ho Chi Minh City, Vietnam Notes to the consolidated financial statements for the six-month period ended 30 June 2016 (continued)

26. Capital and reserves

(a) Statement of changes in equity

| | Charter capital VND million | Capital for construction, purchases of fixed assets VND million | Share premium VND million | Treasury shares VND million | Foreign exchange differences VND million | Reserve to supplement charter capital VND million | Investment and development fund VND million | Financial reserve VND million | Other reserves VND million | Retained profits VND million | Non-controlling interest VND million | Total VND million |
|--|--------------------------------------|--|------------------------------------|--------------------------------------|--|---|---|--|----------------------------------|---------------------------------------|---|-------------------------|
| Balance at 1 January 2015 | 8,100,000 | 68 | 4,599 | (2) | 90 | 108,072 | 70 | 138,826 | 8,845 | 513,550 | 324,794 | 9,198,843 |
| Net profit for the period Profit from disposal of | | , iš | Ē | ř | 1 | i | ĝ. | Ĭ | • | 162,042 | 13,180 | 175,222 |
| investment in HD SAISON Appropriation to reserves Appropriation to bonus and | 1 1 | i i | i | | ac i | 20,963 | | 41,925 | 20,000 | 9,105 (82,888) | 7,396 | 16,501 |
| welfare fund Foreign exchange | è | | î | • | | ŗ | 9 | • | • | (3,000) | | (3,000) |
| differences Other decreases | | | 1 1 | r - 1 | (12,507) | | * * | XIS 0 | 1.1 | . (298) | ar j | (12,507) (298) |
| Balance at 30 June 2015 | 8,100,000 | 68 | 4,599 | (2) | (12,507) | 129,035 | 70 | 180,751 | 28,845 | 598,511 | 345,370 | 9,374,761 |
| Balance at 1 January 2016 | 8,100,000 | 68 | 4,599 | (2) | ٠ | 135,428 | 70 | 214,258 | 28,845 | 909,128 | 449.264 | 9.841.679 |
| Appropriation to reserves Dividends | | | 1 1 | (a) (a) | r | 20,406 | | 40,810 | | 241,403 (61,216) | 78,895 | 320,298 |
| Appropriation to bonus and welfare fund | | 0 • | | | i | Ä | î. | • | ř | (810,000) | • | (810,000) |
| Foreign exchange differences | | • | • | • | 4 528 | i i | . , | | i | (3,000) | ï | (3,000) |
| Other decreases | | • | • | 3 | | | , | | (534) | | 1 1 | 4,528 (534) |
| Balance at 30 June 2016 | 8,100,000 | 68 | 4,599 | (2) | 4,528 | 155,834 | 70 | 255,068 | 28,311 | 276,315 | 528,159 | 9,352,971 |



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(b) Charter capital

| | 30/6/2 | 2016 | 31/12/ | 2015 | |
|--|------------------|-------------|------------------|-------------|--|
| | Number of shares | Par value | Number of shares | Par value | |
| | | VND million | | VND million | |
| Authorised charter capital | 810,000,000 | 8,100,000 | 810,000,000 | 8,100,000 | |
| Issued share capital Ordinary shares | 810,000,000 | 8,100,000 | 810,000,000 | 8,100,000 | |
| Treasury shares Ordinary shares | 208 | 2 | 208 | 2 | |
| Shares in circulation Ordinary shares | 809,999,792 | 8,099,998 | 809,999,792 | 8,099,998 | |

Each ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of shareholders of the Bank. Shareholders are entitled to receive dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Bank's residual assets. In respect of shares bought back by the Bank, all rights are suspended until those shares are reissued.

(c) Dividends

| | Six-month p 30/6/2016 VND million | 30/6/2015 |
|---|---|---------------|
| Dividends payable at the beginning of the period Dividends payable during the period (i) Dividends paid during the period | 742 810,000 (809,987) | 742 - - |
| Dividends payable at the end of the period | 755 | 742 |

(i) Pursuant to Resolution No. 05/2016/NQ-DHDCD dated 12 May 2016, the General Meeting of Shareholders of the Bank resolved to distribute dividends amounting to VND810,000 million from retained profits of 2015.

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27. Interest and similar income

| | 30/6/2016 | period ended 30/6/2015 VND million |
|--|---------------------|--|
| Interest and similar income from Loans and advances to customers and loans to other credit institutions | 4111.255 | 2 402 020 |
| Deposits with other credit institutions | 4,111,255 95,109 | 2,483,930 |
| Investment securities | 706,623 | 88,039 779,739 |
| Guarantee services | 26,599 | 12,020 |
| Other income from credit activities | 253,212 | 224,508 |
| | 5,192,798 | 3,588,236 |
| Interest and similar expenses on Deposits from customers and deposits from other credit | | |
| institutions | (2,370,593) | (1,830,317) |
| Borrowings from other credit institutions | (138,488) | (159,059) |
| Valuable papers issued | (406,119) | (174,310) |
| Other expenses on credit activities | (68,972) | (24,085) |
| | (2,984,172) | (2,187,771) |
| Net interest income | 2,208,626 | 1,400,465 |
| | | |

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28. Net fees and commission income

| | Six-month period ended | |
|---|------------------------|-----------------|
| | 30/6/2016 30/6/20 | |
| | VND million | VND million |
| Fees and commission income | | |
| Settlement services | 58,003 | 48,120 |
| Cashiering services | 5,832 | 5,927 |
| Asset preservation and insurance services | 5,194 | 3,125 |
| Trust and agent services | 3,174 | 91,307 |
| Advisory services | , | 91,307 |
| Discounted fees | - | 2 276 |
| Other services | 10,384 | 3,376 12,658 |
| | | 12,036 |
| | 79,422 | 164,514 |
| Fees and commission expenses | | |
| Settlement services | (15,574) | (13,507) |
| Cashiering services | (2,054) | (2,564) |
| Advisory services | (143) | (2,501) |
| Postage and telecommunications | (1,461) | (1,214) |
| Brokerage commission | (4,509) | (3,858) |
| Trust and agent services | (100) | (129) |
| Other services | (924) | (1,731) |
| | (= .) | (1,731) |
| | (24,765) | (23,003) |
| Net fees and commission income | 54,657 | 141,511 |
| | | |

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29. Net gain from trading of foreign currencies

| | Six-month per 30/6/2016 VND million V | 30/6/2015 |
|--|---|-----------|
| Gain from trading of foreign currencies from | | |
| Spot contracts | 85,206 | 22,796 |
| Gold trading | 508 | 341 |
| Currency derivatives | 89,015 | 22,203 |
| | 174,729 | 45,340 |
| Loss from trading of foreign currencies on | | |
| Spot contracts | (54,653) | (5,489) |
| Gold trading | (114) | (192) |
| Currency derivatives | (17,690) | (31,089) |
| | (72,457) | (36,770) |
| Net gain from trading of foreign currencies | 102,272 | 8,570 |
| | | |

30. Net loss from trading investment securities

| | Six-month pe 30/6/2016 VND million | 30/6/2015 |
|--|--|---|
| Net loss from trading available-for-sale securities Gains from trading available-for-sale securities Expenses on trading available-for-sale securities Addition to allowance for diminution in the value of available-for-sale securities (Note 12(ii)) Reversal of general allowance for losses on available-for-sale securities (Note 12(iii)) Addition to specific allowance for losses on available-for-sale securities (Note 12(iv)) | 51,723 (13,433) (8,992) 10,452 (130,071) (90,321) | 29,035 (10,495) (47,695) 8,299 |
| Net gain from trading held-to-maturity securities Reversal of general allowance for losses on held-to-maturity securities (Note 12(v)) | 2,242 | 1,784 |
| Net loss from trading investment securities | (88,079) | (19,072) |

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31. Net other income

| | Six-month period ended | |
|---|------------------------|--------------|
| | 30/6/2016 | 16 30/6/2015 |
| | VND million | VND million |
| Other income | | |
| Collections of bad debts previously written-off | 17,993 | 2,886 |
| Collections from leasing offices | 2,051 | 2,256 |
| Gains from disposals of assets | 2,364 | 38 |
| Collections of contract breach penalties | 2,304 | 14 |
| Collections of insurance premiums | 10,000 | 3,936 |
| Collections from foreign exchange differences | 10,000 | |
| Other income | 1.502 | 3,519 |
| | 1,592 | 5,862 |
| | 34,000 | 18,511 |
| Other expenses | <u> </u> | |
| Expenses on foreign exchange differences | (2,963) | (2,990) |
| Losses from disposals of assets | (115) | (135) |
| Goodwill | (2,881) | (2,932) |
| Sponsoring cost | (1,598) | (1,248) |
| Other expenses | (6,139) | (9,697) |
| | (0,139) | (9,097) |
| | (13,696) | (17,002) |
| Net other income | 20,304 | 1,509 |
| | | |

32. Income from capital contribution, share purchase

| | 30/6/2016 | period ended 30/6/2015 VND million |
|---|-----------|--|
| Dividends/profit distributions during the period from: | | |
| Equity securities | 1,705 | 2,380 |
| Capital contribution, long-term investments | 1,770 | 13,243 |
| | 3,475 | 15,623 |

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33. Operating expenses

| | Six-month j 30/6/2016 VND million | period ended 30/6/2015 VND million |
|--|---|--|
| 1. Tax, duties and fees | 1,410 | 1,136 |
| 2. Salaries and related expenses In which: | 646,795 | 437,980 |
| Salary and allowancesSalary related contributions | 590,612 | 392,286 |
| Others | 49,138 | 33,995 |
| - Others | 7,045 | 11,699 |
| 3. Expenses on assets In which: | 272,312 | 245,456 |
| Depreciation and amortisation expenses | 59,638 | 46,756 |
| Office rental | 99,897 | 99,276 |
| Repair and maintenance | 64,706 | 61,450 |
| Tools and supplies | 45,857 | 36,136 |
| Insurance fee | 2,214 | 1,838 |
| 4. Allowance expenses (excluding allowance for credit losses, | | |
| security risks) | 2,892 | 18,797 |
| 5. Administration expenses In which: | 508,091 | 292,005 |
| Marketing, promotion and printing expenses | 280,614 | 151,404 |
| General administration expenses | 91,088 | 59,332 |
| Communication expenses | 34,752 | 22,841 |
| Credit information service expenses | 29,236 | - |
| Debt collection service expenses | 37,965 | - |
| Travelling expenses | 16,282 | 10,753 |
| Materials and printing expenses | 11,143 | 8,413 |
| Training expenses | 7,011 | 39,262 |
| 6. Insurance expenses for deposits from customers | 37,638 | 30,008 |
| | 1,469,138 | 1,025,382 |

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34. Allowance expenses for credit losses

| | Six-month p 30/6/2016 VND million | period ended 30/6/2015 VND million |
|---|---|--|
| Addition to general allowance for losses on loans and advances to customers (Note 10(i)) Addition to specific allowance for losses on loans and advances to customers (Note 10(ii)) Addition to allowance for losses on purchases of debts (Note 11(i)) | 118,859 | 51,065 |
| | 244,256 | 155,790 |
| | _ | 49,189 |
| Addition to allowance for special bonds (Note 12(vi)) | 66,817 | 33,304 |
| | 429,932 | 289,348 |

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Six-month period ended

35. Corporate income tax

(a) Recognised in the consolidated statement of income

| | Six-month p 30/6/2016 VND million | eriod ended 30/6/2015 VND million |
|------------------------------------|---|---|
| Current tax expense Current period | 81,887 | 49,670 |
| Deferred tax expense | =7 | - |
| Corporate income tax expense | 81,887 | 49,670 |

(b) Reconciliation of effective tax rate

| | 30/6/2016 VND million | 30/6/2015 VND million |
|---|--------------------------|--------------------------|
| Profit before tax Adjustments | 402,185 | 224,892 |
| Non-deductible expenses | 7,965 | 3,725 |
| Tax exempt income (dividends) | (128,475) | |
| Tax loss utilised | (120) | (167) |
| Consolidated adjustments | 127,881 | 13,638 |
| Others | | (696) |
| Taxable income | 409,436 | 225,769 |
| Corporate income tax expense based on taxable income | 81,887 | 49,670 |
| Corporate income tax payable at the beginning of the period | 73,818 | 114,640 |
| Corporate income tax paid during the period | (134,861) | (151,619) |
| Tax adjustments in prior years | - | 3 |
| Corporate income tax payable at the end of the period | 20,844 | 12,694 |

(c) Applicable tax rates

The corporate income tax rate applicable to the Group is 20% from 2016 due to change in the Income Tax Law (2015: 22%). The corporate income tax computation is subject to the review and approval of tax authorities.



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(d) Deferred tax assets

| | 30/6/2016 VND million | 31/12/2015 VND million |
|---|--------------------------|---------------------------|
| Unrealised foreign exchange losses Allowance for investment securities | 3,836 19,800 | 3,836 19,800 |
| | 23,636 | 23,636 |

36. Earnings per share

(a) Basic earnings per share

The calculation of basic earnings per share for the six-month period ended 30 June 2016 was based on net profit attributable to ordinary shareholders of the Bank of VND241,403 million (six-month period ended 30 June 2015: VND162,042 million) and a weighted average number of ordinary shares outstanding of 809,999,792 shares (six-month period ended 30 June 2015: 809,999,792 shares), calculated as follows:

(i) Net profit attributable to ordinary shareholders

| | 30/6/2016 | period ended 30/6/2015 VND million |
|---|-----------|--|
| Net profit attributable to ordinary shareholders Appropriation to bonus and welfare fund (*) | 241,403 | 162,042 |
| | 241,403 | 162,042 |

(*) The Group appropriates the bonus and welfare fund based on profit after tax of previous year as approved by the General Meeting of Shareholders. The Group did not appropriate this fund for the sixmonth period ended 30 June 2016 and 2015.

(ii) Weighted average number of ordinary shares

| | Six-month period ended | |
|--|------------------------|---------------------|
| | 30/6/2016 Shares | 30/6/2015 Shares |
| Weighted average number of ordinary shares at the beginning/end of | | |
| the period | 809,999,792 | 809,999,792 |
| | | |

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(iii) Basic earnings per share

| | Six-month p 30/6/2016 VND | eriod ended 30/6/2015 VND |
|--------------------------|---------------------------------|---------------------------------|
| Basic earnings per share | 298 | 200 |

(b) Diluted earnings per share

As at 30 June 2016 and 31 December 2015, the Bank did not have any dilutive potential ordinary shares. Accordingly, the requirement of presentation of diluted earnings per share is not applicable.

37. Cash and cash equivalents

| | 30/6/2016 VND million | 31/12/2015 VND million |
|---|--------------------------|---------------------------|
| Cash on hand, gold Balances with the SBV Deposits with other credit institutions with original terms of three months or less Loans to other credit institutions with original terms of three months or less | 1,569,671 1,532,113 | 1,472,407 2,742,385 |
| | 9,261,093 | 6,676,195 |
| | 4,357,491 | 3,178,075 |
| | 16,720,368 | 14,069,062 |

38. Employees' benefits

| | Six-month period ended | |
|--|------------------------|--------------------------|
| | 30/6/2016 | 30/6/2015 VND million |
| Total average number of employees during the period Employees' remunerations | 9,661 | 7,347 |
| 1. Salary and bonus | 557,345 | 343,391 |
| 2. Other income | 33,267 | 48,895 |
| 3. Total income $(3 = 1 + 2)$ | 590,612 | 392,286 |
| Average monthly salary/employee Average monthly income/employee | 10 10 | 8 |
| ,, | | 9 |

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39. Assets, valuable papers mortgaged, pledged, discounted and rediscounted

(a) Assets, valuable papers mortgaged, pledged, discounted and rediscounted

| | 30/6/2016 VND million | 31/12/2015 VND million |
|---|--------------------------|---------------------------|
| Assets, valuable papers of customers mortgaged, pledged and | | |
| discounted at the Group | | |
| Real estates | 84,249,093 | 63,322,301 |
| Valuable papers | 46,307,898 | 35,000,578 |
| Movable assets | 25,675,723 | 20,421,501 |
| Other assets | 35,423,811 | 34,526,988 |
| | 191,656,525 | 153,271,368 |
| Assets, valuable papers of other credit institutions mortgaged, pledged, discounted and rediscounted at the Group Valuable papers | 450,000 | 450,000 |
| | 192,106,525 | 153,721,368 |

(b) The Group's assets, valuable papers mortgaged, pledged, discounted and rediscounted

| | 30/6/2016 VND million | 31/12/2015 VND million |
|-----------------------|--------------------------|---------------------------|
| Investment securities | 3,969,662 | 4,961,539 |

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40. Contingent liabilities and commitments

| | Contractual amount – gross VND million | 30/6/2016 Margin deposits VND million | Contractual amount – net VND million | Contractual amount – gross VND million | Margin deposits | Contractual amount – net VND million |
|---|---|---|---|---|--------------------|---|
| Lending guarantee Foreign exchange | es 10,962 | 5 <u>~</u> | 10,962 | 12,062 | - | 12,062 |
| commitments In which: | 23,271,416 | .= | 23,271,416 | 7,716,776 | - | 7,716,776 |
| Purchase commitments of foreign currencies Sale commitments of foreign currencies Commitments | 4,297,335 3,131,606 | - | 4,297,335 3,131,606 | 1,590,000 1,789,655 | - | 1,590,000 1,789,655 |
| on currency swap transactions Letters of credit | 15,842,475 1,420,646 | (60,888) | 15,842,475 1,359,758 | 4,337,121 1,249,452 | (64,609) | 4,337,121 1,184,843 |
| Other guarantees | 3,211,423 | (107,238) | 3,104,185 | 2,064,030 | (139,057) | 1,924,973 |

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41. Significant transactions with related parties

As at the period-end/year-end and during the period, there were the following significant balances and transactions with related parties:

| Balance at the period-end/year-end | 30/6/2016 VND million Receivables | |
|---|---|------------|
| Major shareholders and related parties with major shareholders | | |
| Term deposits | (208,061) | (245,988) |
| Demand deposits | (27,503) | (12,700) |
| Specialised capital deposits | (27,303) | (12,700) |
| Guarantee payment deposits | (46) | (46) |
| Payables from equity interest transfer in investment cooperation contracts | (40) | |
| Available-for-sale debt securities | 250,000 | (22,905) |
| Interests receivable from available-for-sale debt securities | 350,000 | 350,000 |
| more securities | 7,940 | 25,234 |
| Companies in which the Group has capital contribution | | |
| Term deposits | (38,659) | (685,418) |
| Demand deposits | (253,911) | (84,474) |
| Other guarantee payment deposits | 97 | - |
| Loans | 566,235 | 344,930 |
| Interests receivable | 15,520 | 5,501 |
| Rental deposits | - | 170,000 |
| Receivables from bond transfer of Viet Hung Food Industry Limited | | |
| Company | - | 280,000 |
| Advances for capital contribution in VietJet Aviation Joint Stock | | , |
| Company | 8 <u>44</u> | 22,500 |
| Advances for capital contribution in City Housing Development Real | | 9 |
| Estate Business Joint Stock Company | 6,669 | 6,669 |
| Members of Board of Directors, Board of Management and Supervisory Board | | |
| Term deposits | (176,878) | (159, 166) |
| Demand deposits | (86,965) | (5,359) |
| Loans | 32,450 | 32,550 |
| Interests receivable | 509 | 167 |
| | | |

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| Transactions incurred during the period | 30/6/2016 | period ended 30/6/2015 VND million |
|---|--------------------|--|
| Major shareholders and related parties with major shareholders | | |
| Demand deposits placed | 3,289,083 | 1,861,019 |
| Term deposits placed | 499,660 | 307,512 |
| Guarantee payment deposits placed | 773 | 515 |
| Specialised capital deposits placed | 1,619 | 16,320 |
| Demand deposits withdrawn | 3,274,276 | 1,862,964 |
| Term deposits withdrawn | 537,587 | 293,249 |
| Guarantee payment deposits withdrawn | 773 | 515 |
| Specialised capital deposits withdrawn | 1,619 | 16,320 |
| Companies in which the Group has capital contribution | | |
| Demand deposits placed | 15,701,275 | 13,060,349 |
| Term deposits placed | 768,768 | 609,121 |
| Margin deposits placed | - | 16,530 |
| Guarantee payment deposits placed | 18,671 | 10,550 |
| Demand deposits withdrawn | 15,523,187 | 13,105,881 |
| Term deposits withdrawn | 1,415,527 | 575,121 |
| Margin deposits withdrawn | 135 | 16,340 |
| Guarantee payment deposits withdrawn | 19,069 | - |
| Members of Board of Management, Board of Directors and Supervisory Board Demand deposits and demand saving deposits placed Term deposits placed | 639,752 189,162 | 287,260 90,051 |
| Guarantee payment deposits placed | 398 | 778 |
| Demand deposits and demand savings withdrawn | 558,145 | 291,521 |
| Term deposits withdrawn | 171,561 | 85,493 |
| Guarantee payment deposits withdrawn | 398 | 778 |
| Salary and bonus | 13,728 | 12,459 |

42. Concentration of assets, liabilities and off-balance sheet commitments by geographical area

| Derivatives (Total contractual value) VND million | 12,979,708 | 12,979,708 | Derivatives (Total contractual value) | 6,344,013 | 6,344,013 |
|---|-----------------------|------------|---|-----------------------|------------|
| Deposits and borrowings from other credit institutions | 11,741,011 | 11,741,011 | Deposits and borrowings from other credit (institutions | 6,594,931 | 6,594,931 |
| Deposits with and loans to other credit institutions – gross | 14,575,082 143,502 | 14,718,584 | Deposits with and loans to other credit institutions – gross | 11,533,308 564,532 | 12,097,840 |
| Capital contribution, long-term investments - gross VND million | 547,032 | 547,032 | Capital contribution, long-term investments - gross VND million | 530,192 | 530,192 |
| Investment securities – gross VND million | 29,565,428 | 29,565,428 | Investment securities – gross VND million | 22,639,925 | 22,639,925 |
| Contingent liabilities and credit commitments VND million | 4,643,031 | 4,643,031 | Contingent liabilities and credit commitments VND million | 3,325,545 | 3,325,545 |
| Valuable papers issued VND million | 8,995,000 | 8,995,000 | Valuable papers issued VND million | 7,847,000 | 7,847,000 |
| Loans and advances to customers – Deposits from gross customers VND million | 93,167,357 | 93,167,357 | Deposits from customers VND million | 74,542,719 | 74,542,719 |
| 10 March | 71,779,198 | 71,779,198 | 2015 Loans and advances to customers – gross VND million | 56,558,835 | 56,558,835 |
| As at 30 June 2016 | Domestic Overseas | | As at 31 December 2015 Loa adv; cust | Domestic Overseas | • |

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43. Segment reporting

(a) Geographical segments

| Six-month period ended 30 June 2016 | The North VND million | The Central VND million | The South VND million | Eliminations VND million | Total VND million |
|--|-----------------------------|-------------------------------|-----------------------------|-----------------------------|---|
| I. Income | | | | | |
| 1. Interest income | | | | | |
| Interest income from | | | | | |
| external customers | 876,848 | 365,713 | 3,950,237 | - | 5,192,798 |
| Internal interest income | 857,380 | 244,994 | 4,962,332 | (6,064,706) | |
| Fees and commission | | | | , , , , , | |
| income | 16,445 | 3,429 | 59,548 | - | 79,422 |
| 3. Other income | 7,993 | 2,891 | 265,737 | | 276,621 |
| II. Expenses | | | | | |
| 1. Interest expenses | | | | | |
| Interest expenses from | | | | | |
| external customers | (468,709) | (220,631) | (2,294,832) | 12 | (2,984,172) |
| Internal interest expenses | (857,380) | (244,994) | (4,962,332) | 6,064,706 | (-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| 2. Expenses for depreciation | | | ** * * | , , | |
| of fixed assets | (3,908) | (2,457) | (53,273) | - | (59,638) |
| Expenses relating to | | US 5 K | 8 2 2 | | (,) |
| business activities | (150,210) | (72,748) | (1,449,956) | - | (1,672,914) |
| Results before allowance | | | , , , , , | | (-,-,-,-,,,,,) |
| expenses | 278,459 | 76,197 | 477,461 | _ | 832,117 |
| Allowance expenses | (104,230) | (13,867) | (311,835) | | (429,932) |
| Segment results before tax | 174,229 | 62,330 | 165,626 | _ | 402,185 |

| As at 30 June 2016 | The North VND million | The Central VND million | The South VND million | Eliminations Total VND million VND million | n |
|--|--|----------------------------------|--|---|-----|
| Cash on hand Fixed assets Other assets | 339,510 13,435 26,467,174 | 211,204 47,563 7,910,611 | 1,018,957 691,726 97,295,807 | - 1,569,671 - 752,724 (5,012,021) 126,661,571 | |
| IV. Liabilities1. External liabilities2. Internal liabilities3. Other liabilities | (25,949,144) (167,049) (529,875) | (7,316,315) (66) (790,679) | (83,671,519) (320,056) (5,898,313) | (,,,-,-) |) ; |



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(b) Business segments

The Group has main activities in commercial banking and asset management.

| Six-month period ended 30 June 2016 | Commercial banking VND million | Asset management VND million | Total VND million |
|---|--------------------------------------|------------------------------------|--------------------------------------|
| Income Expenses Depreciation and amortisation of fixed assets | 5,523,796 (5,065,430) (59,372) | 25,045 (21,588) (266) | 5,548,841 (5,087,018) (59,638) |
| Profit before tax | 398,994 | 3,191 | 402,185 |
| As at 30 June 2016 | Commercial banking VND million | Asset management VND million | Total VND million |
| Segment assets | 128,756,247 | 227,719 | 128,983,966 |
| Segment liabilities | (119,556,537) | (74,458) | (119,630,995) |
| | | | |

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44. Financial risk management

(a) Financial risk management

(i) Overview

Risk is inherent in the Group's activities and is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability and each individual within the Group is accountable for the risk prevention relating to his or her responsibilities. The Group is exposed to risks such as credit risk, liquidity risk and market risk (then being classified into business and non-business risks). The Group are also subject to various operational risks.

The independent risk control process does not include business risks such as changes in the environment, technology and industry. The Group's policy is to monitor those business risks through the Group's strategic planning process.

(ii) Risk management framework

Risk management structure

The Board of Directors is ultimately responsible for identifying and monitoring risks. However, each member shall be responsible for managing and monitoring risks.

Board of Directors

The Board of Directors is responsible for monitoring the overall risk management process within the Group.

Risk Management Committee

Risk Management Committee consults the Board of Directors in the promulgation of procedures and policies under their jurisdiction relating to risk management in the Group's activities.

Risk Management Committee analyses and provides warnings on the safety level of the Group against potential risks that may affect the Group's operations and preventive measures in the short-term as well as long-term.

Risk Management Committee reviews and evaluates the appropriateness and effectiveness of the risk management of procedures and policies of the Group to make recommendations to the Board of Directors on the improvement of procedures, policies and operations.

Supervisory Board

The Supervisory Board has the responsibility to control the overall risk management process within the Group.

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Internal Audit

According to the annual internal audit plan, business processes throughout the Group are audited by the internal audit function, which examines both the adequacy of the procedures and the Group's compliance with the procedures. Internal Audit discusses the results of all assessments with the Board of Management, and reports its findings and recommendations to the Supervisory Board.

Risk measurement and reporting systems

The Group's risks are measured using a method which reflects both the expected loss likely to arise in normal circumstances and unexpected losses, which are an estimate of the ultimate actual loss based on statistical models.

Monitoring and controlling risks is primarily carried out based on limits established by the Group in compliance with the SBV's regulations on safety. These limits reflect the business strategy and market environment of the Group as well as the level of risk that the Group are willing to accept.

Information compiled from all business activities is examined and processed in order to analyse, control and early identify risks. This information is presented and explained to the Board of Directors, Supervisory Board, Board of Management and the Departments' Heads. The report includes aggregate credit exposure, credit metric forecasts, limit exceptions, liquidity ratios and risk profile changes. The Group's Management assesses the appropriateness of the allowance for credit losses on a quarterly basis. The Group's Management receives a comprehensive risk report quarterly which is designed to provide all the necessary information to assess and conclude on the risks of the Group.

For all levels throughout the Group, specifically tailored risk reports are prepared and distributed in order to ensure that all business departments have access to extensive, necessary and up-to-date information.

Risk mitigation

The Group actively uses collaterals to reduce its exposure to credit risk.

Risk concentration

Risk concentrations arise when a number of customers of the Group are engaged in similar business activities, or activities in the same geographic area, or have similar economic features that would affect the group of customers' payment obligations or payment receipt rights when due under changes in economic, political or other conditions.

These above concentrations indicate the level of sensitivity of the banking activities to the developments of a particular industry or geographic area.

In order to avoid concentrations of risk, the Group's policies and procedures include specific guidelines to focus on maintaining a diversified portfolio. Identified concentrations of credit risk are controlled and managed accordingly. Selective hedging is used within the Group in respect of the industries and other related factors.

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(b) Credit risk

The Group is exposed to credit risk from loans and investments as well as when the Group acts as an intermediary on behalf of customers or other third parties or when the Group grants guarantees. Risks when partners cannot afford to pay debts are monitored on an ongoing basis. To manage the level of credit risk, the Group deals only with partners with high creditworthiness and, when appropriate, will require collaterals. Main credit risk faced by the Group arises from loans and advances to customers of the Group. Level of credit risk is reflected in the carrying value of the assets on the balance sheet. In addition, the Group also faces off-balance sheet credit risk in the form of commitments to grant credit and guarantee.

Credit risk management

The Group controls and manages the credit risk by establishing credit limit based on the level of risk that the Group can accept with each customer, each geographical area and each industry, and by monitoring the risk on those levels.

The Group has established the credit quality review process that allows to early predict changes in the confidence level of customers, including review of collaterals regularly. The credit limit of each customers is established using the credit rating system in which each customer would be classified at each specific risk level. This level can be changed and updated regularly.

Collaterals

Collaterals are valuated by an unit independent from the business units based on the market value at the valuation date. The collateral valuation is updated times once 12 months for real estates and once 6 months for movable assets.

The main types of collateral obtained are real estates, movable assets and valuable papers. Guidance to evaluate movable assets and real estates is being reviewed and updated to comply with the regulations of the SBV.

Commitments and guarantees

To meet the financial needs of customers, the Group enters into various irrevocable commitments and contingent liabilities. Commitments and guarantees are classified as credit risk.

Credit risk concentration

The level of credit risk concentration of the Group are managed by customer, according to the geographical and business sector.

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Not considering collaterals, the Group's maximum exposure to credit risk at the reporting date was as follows:

| Credit risk exposures relating to on balance sheet items Balances with the State Bank of Vietnam | | |
|--|----------------------------|-------------|
| | 1,532,113 | 2,742,385 |
| Deposits with and loans to other credit institutions – gross (i) | 14,718,584 | 12,097,840 |
| Trading securities – gross (ii) | 922,956 | 922,956 |
| Derivatives and other financial assets | 103,963 | 39,044 |
| Loans and advances to customers – gross (iii) | 71,779,198 | 56,558,835 |
| Purchases of debts – gross | 8,690 | 8,690 |
| Investment securities (ii) | 5-3 5 Med 247 (5.5) | |
| Available-for-sale debt securities – gross | 23,986,750 | 16,505,404 |
| Held-to-maturity securities – gross | 4,455,761 | 5,011,604 |
| Interest and fees receivable | 2,653,004 | 1,916,536 |
| Other receivables – gross | 3,937,966 | 5,003,189 |
| | 24,098,985 | 100,806,483 |
| Credit risk exposures relating to off-balance sheet items | | |
| Credit commitments – gross | 10,962 | 12,062 |
| Letters of credit – gross | 1,420,646 | 1,249,452 |
| Other guarantees – gross | 3,211,423 | 2,064,030 |
| | 4,643,031 | 3,325,544 |
| 1: | 28,742,016 | 104,132,027 |

(i) Deposits with and loans to other credit institutions

Deposits with and loans to other credit institutions of the Group neither past due nor impaired are mainly held with well-known financial institutions. The Bank's Board of Management does not foresee any significant credit risk from these deposits and loans and does not expect that these financial institutions may default and cause losses to the Group.

(ii) Trading securities and investment securities

The Bank's Board of Management does not foresee any significant credit risk from these investments and does not expect that these financial institutions may default and cause losses to the Group.

(iii) Loans and advances to customers

Loans and advances to customers that are neither past due nor impaired are mostly from customers with good payment records with the Group.

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An aging analysis of financial assets that are past due but not impaired at the reporting date was as follows:

| As at 30 June 2016 | From 10 to 90 days VND million | From 91 to 180 days VND million | Overdue From 181 to 360 days VND million | Over 360 days VND million | Total VND million |
|---|--------------------------------------|---------------------------------------|---|---------------------------------|----------------------|
| Loans and receivables Loans and advances to customers – gross Other receivables – gross | 458,966 | 40,419 | 20,125 | 107,628 | 627,138 |
| (*) | 3 | s a | 863,173 | - | 863,173 |
| | 458,966 | 40,419 | 883,298 | 107,628 | 1,490,311 |
| As at 31 December 2015 | From 10 to 90 days VND million | From 91 to 180 days VND million | Overdue From 181 to 360 days VND million | Over 360 days VND million | Total VND million |
| Loans and receivables Loans and advances to customers – gross | 125,149 | 31,563 | 19,151 | 108,579 | 284,442 |

^(*) Overdue status of receivables relating to disposal of securities on credit is based on the payment terms of original contracts, regardless of the extension of the payment terms between the parties.

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An aging analysis of financial assets that are impaired at the reporting date was as follows:

| As at 30 June 2016 | From 10 to 90 days VND million | From 91 to 180 days VND million | Overdue From 181 to 360 days VND million | Over 360 days VND million | Total VND million |
|--|--------------------------------------|---------------------------------------|---|---------------------------------|----------------------|
| Loans and advances to customers – gross Purchases of debts – gross Investment securities – | 737,529 | 319,647 | 427,888 | 347,172 8,690 | 1,832,236 8,690 |
| gross Other receivables – gross | - | - | 300,000 | 12 113,342 | 300,012 113,342 |
| | 737,529 | 319,647 | 727,888 | 469,216 | 2,254,280 |
| | | | | | |
| As at 31 December 2015 | From 10 to 90 days VND million | From 91 to 180 days VND million | Overdue From 181 to 360 days VND million | Over 360 days VND million | Total VND million |
| Deposits with and loans to other credit institutions – gross | 90 days | 180 days | From 181 to 360 days | days | |
| Deposits with and loans to other credit institutions | 90 days | 180 days | From 181 to 360 days | days VND million | VND million |

See Note 39 of the types and value of collaterals received from customers. The Group has not determined and presented fair values of the collaterals for overdue and impaired financial assets in these financial statements because there is currently no guidance on determination of fair value under Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the SBV in case quoted price in the market is not available. The fair values of these collaterals may differ from their carrying amounts.

(c) Market risk

Market risks are the risks that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risks arise from open positions in interest rate, currency and equity instruments, all of which are exposed to general and specific market movements and changes in the level of volatility of market rates or prices such as interest rates, foreign exchange rates and share prices.

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(i) Interest rate risk

Interest rate risk is the risk that fair value or cash flows of financial instruments will fluctuate because of changes in the market interest rate. The Group will be exposed to the interest rate risk when there is a gap between maturity date or interest repricing date of assets, liabilities and off-balance sheet commitments in a specific period of time. The Group manages this risk by matching the dates of interest rate repricing of assets and liabilities.

Analysis of assets and liabilities based on actual interest rate repricing term

The actual term of interest rate repricing is the remaining period calculated from the reporting date to the next interest rate repricing term or the maturity term of assets and liabilities whichever is earlier.

The following assumptions and conditions have been adopted in the analysis of actual interest rate repricing terms of the assets and liabilities of the Group:

- Cash, gold; derivatives and other financial assets; long-term investments; other assets (including fixed assets and other assets) and other liabilities are classified as non-interest bearing items.
- Balances with the State Bank of Vietnam are considered as current, interest rate repricing term is therefore considered within 1 month.
- The actual interest rate repricing term of investment debt securities are determined based on the actual maturity term of each type of securities at the reporting date.
- The actual interest rate repricing term of deposits with and loans to other credit institutions; loans and advances to customers; deposits and borrowings from other credit institutions and deposits from customers are determined as follows:
 - Items which bear fixed interest rate for the entire contractual term: the actual interest rate repricing term is determined based on the remaining contractual term calculated from the reporting date.
 - Items which bear floating interest rate: the actual interest rate repricing term is determined based on the next interest rate repricing term subsequent to the reporting date.
- The actual interest rate repricing term of valuable papers issued is determined based on the remaining maturity term of each valuable paper.

The following tables show the Group's assets and liabilities categorised by the earlier of interest rate repricing date and contractual maturity date at the reporting date.

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| As at 30 June 2016 | Overdue | Free of interest | Less than 1 month | From 1 to 3 months | From over 3 to 6 months | From over 6 | From over 1 | 3,000 | Ē |
|---|-------------|------------------|-------------------------|--------------------------------|-------------------------|-----------------------|----------------------|-----------------------------|-------------------------------------|
| Assets | VND million | VND million | VND million | VND million | VND million | VND million | VND million | Over 5 years VND million | Total VND million |
| Cash on hand, gold Balances with the SBV Deposits with and loans to other credit | | 1,569,671 | 1,532,113 | 3 • 8 | * * | | | 1 1 | 1,569,671 1,532,113 |
| institutions – gross Trading securities – gross | | | 11,338,664 | 2,194,920 | 1,185,000 | 522.956 | Î a | , , | 14,718,584 |
| Derivatives and other financial assets Loans and advances to customers – gross Purchases of debts – gross | 2,459,374 | 103,963 | 4,107,012 | 60,269,077 | 933,435 | 2,271,987 | 1,738,313 | . . . | 71,779,198 |
| Investment securities – gross Capital contribution, long-term | 300,012 | 2,955,909 | 1,625,103 | 851,387 | 1,816,062 | 2,189,640 | 15,453,703 | 3,450,656 | 8,690 28,642,472 |
| investments – gross Fixed assets Investment properties | (F) (F) | 547,032 752,724 | î î | | * 1 | i i | | | 547,032 752,724 |
| Other assets – gross | 976,515 | 4,109,143 | 123,003 | 1,546,142 | 48,103 | 618,435 | 2,649,762 | 113,139 | 62,413 10,184,242 |
| 1 | 3,744,591 | 10,100,855 | 18,725,895 | 64,861,526 | 4,382,600 | 5,603,018 | 19,841,778 | 3,563,795 | 130,824,058 |
| Liabilities Borrowings from the Government and the | | | | | | | | | |
| State Bank of Vietnam Deposits and borrowings from other | : E | í | , | 221,763 | | | • | | 221,763 |
| credit institutions Deposits from customers Grants, enstrusted funds, loans exposed to | t t | 176,303 | 8,541,986 33,578,569 | 1,188,000 | 1,087,857 | 478,268 23,295,725 | 444,900 7,521,668 | 830 | 11,741,011 93,167,357 |
| risks Valuable papers issued Other liabilities | | 2,679,617 | 12,103 | 2,799,744 110,000 14,400 | 1,730,000 | 2,844,000 | 2,811,000 | 1,500,000 | 2,811,847 8,995,000 2,694,017 |
| Intersect countilities and a second | | 2,855,920 | 42,132,658 | 19,653,116 | 16,092,910 | 26,617,993 | 10,777,568 | 1,500,830 | 119,630,995 |
| incress sensitivity gap of balance sneet items Interest sensitivity gap of off-balance | 3,744,591 | 7,244,935 | (23,406,763) | 45,208,410 | (11,710,310) | (21,014,975) | 9,064,210 | 2,062,965 | 11,193,063 |
| sheet items | • | (4,474,905) | ř | ű. | æ | i | | • | (4,474,905) |
| Total interest sensitivity gap | 3,744,591 | 2,770,030 | (23,406,763) | 45,208,410 | (11,710,310) | (21,014,975) | 9,064,210 | 2,062,965 | 6,718,158 |

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| As at 31 December 2015 | | | | | | | | | |
|--|------------------------|------------------------------|-------------------------------|--------------------------------------|-------------------------------------|--------------------------|---------------------------|------------------------|--------------------------------------|
| | Overdue VND million | Free of interest VND million | Less than 1 month VND million | From 1 to 3 months VND million | From over 3 to 6 months VND million | From over 6 to 12 months | From over 1 to 5 years | Over 5 years | Total |
| Cash on hand, gold Balances with the SBV Deposits with and loans to other credit | P 1 | 1,472,407 | 2,742,385 | 2 1 | 1 1 | | | | 1,472,407 2,742,385 |
| institutions – gross Trading securities – gross Derivatives and other financial assete | 103,620 | 922,956 | 5,561,415 | 5,632,805 | 50,000 | 750,000 | | # i | 12,097,840 922,956 |
| Loans and advances to customers – gross Purchases of debts – gross | 1,625,630 | | 2,426,777 | 48,533,429 | 396,815 | 1,891,331 | 1,684,853 | Ĺ | 39,044 56,558,835 |
| Investment securities – gross Capital contribution, long-term | | 3,212,613 | 640,724 | 400,410 | 303,543 | 826,030 | 14,023,273 | 2,310,376 | 8,690 |
| investments – gross Fixed assets Investment properties | 1 1 1 | 530,192 805,214 | 1 (| 3 1 | 7 1 | F G | 1 1 | | 530,192 |
| Other assets – gross | | 7,418,881 | 210,950 | 126,078 | 159,129 | 768,074 | 2,322,884 | 9,224 | 64,838 11,015,220 |
| | 1,737,940 | 14,466,145 | 11,582,251 | 54,692,722 | 909,487 | 4,235,435 | 18,031,010 | 2,319,600 | 107.974.590 |
| Borrowings from the Government and the State Bank of Vietnam | æ | • | 1,934,053 | 300,379 | 3.301 | 2 759 | 205 050 | 077.07 | |
| reposits and borrowings from other credit institutions Deposits from customers | |) i | 3,537,516 | 1,677,460 | 1,201,450 | 178,505 | - 77 000 0 | 17,77 | 6,594,931 |
| Grants, enstrusted funds, loans exposed to risks Valuable papers issued | * 1 | ï | 101,000 | 200,000 | 8,539 | 5,016 | 5,869,465 | 2,803,187 1,500,000 | 74,542,719 2,822,563 7,847,000 |
| Cure natimes | | 2,348,722 | • | · | * | í | • | | 2,348,722 |
| Interest sensitivity oan of halanca shoot | | 2,348,722 | 31,304,503 | 17,022,452 | 14,554,837 | 19,251,746 | 7,815,345 | 4,346,651 | 96,644,256 |
| items Interest sensitivity gap of off-balance | 1,737,940 | 12,117,423 | (19,722,252) | 37,670,270 | (13,645,350) | (15,016,311) | 10,215,665 | (2,027,051) | 11,330,334 |
| sheet items | • | (3,121,878) | ar. | ĸ | 3 | 9 1 | ï | | (3,121,878) |
| Total interest sensitivity gap | 1,737,940 | 8,995,545 | (19,722,252) | 37,670,270 | (13,645,350) | (15,016,311) | 10,215,665 | (2,027,051) | 8,208,456 |

The following table shows the actual interest rates of interest bearing financial instruments with different terms and currencies:

| As at 30 June 2016 | | | Less than | From 1 to 3 | From over 3 | From over 6 | | |
|---|---------------------------------|--------------------------------|---------------------------------|---------------------------------|--------------------------------|--------------------------------|--------------------------------|---------------------|
| Assets Balances with the SBV | Overdue | Current | 1 month | months | to 6 months | to 12 months | to 5 years | Over 5 years |
| VND Foreign currencies Deposits with and loans to other credit institutions | ** | ** | 1.20% 0.05% | * * | ** | ** | ** | ** |
| VND Foreign currencies Trading securities | ** | ** | 1.30% - 11.00% 0.60% - 1.30% | 3.00% - 5.20% 1.00% - 1.20% | 3.80% - 11.00% (*) | 11.00% | ** | ** |
| VND Loans and advances to customers | * | *) | * | *) | %05'6 | 12.00% | *) | * |
| VND (**) Foreign currencies Purchases of debts | 0.00% - 79.02% 2.20% - 7.45% | ** | 0.00% - 79.02% 2.00% - 5.50% | 0.00% - 79.02% 1.20% - 8.50% | ** | ** | ** | ** |
| VND Investment securities | 18.50% - 23.90% | *) | * | • | *) | * | *) | * |
| QNA • | 8.60% - 10.00% | *) | 8.50% - 12.50% | 6.60% - 14.00% | 8.75% - 10.50% | 6.00% - 10.00% | 5.00% - 9.50% | 6.00% - 8.90% |
| Liabilities Borrowings from the Government and the State Bank of Vietnam | | | | | | | | |
| VND Deposits and borrowings from other credit institutions | *) | * | * | 5.64% - 5.88% | *) | *) | *) | * |
| VND Foreign currencies Deposits from customers | * * | ** | 1.20% - 5.30% 0.10% - 0.80% | 2.40% - 4.80% | 3.80% - 4.20% | ** | * * | €€ |
| VND Foreign currencies Grants, enstrusted funds, loans exposed to risks | *** | 0.00% - 1.00% 0.00% - 0.20% | 0.70% - 9.50% 0.00% - 1.30% | 4.50% - 9.50% 0.00% - 1.30% | 4.50% - 9.50% 0.00% - 1.60% | 0.00% - 9.50% 0.00% - 1.60% | 5.00% - 9.50% 0.00% - 0.75% | %00% - %0L/9 (*) |
| VND Foreign currencies Valuable papers issued | €€ | ** | 7.32% 0.75% | (*) | ** | ** | *** | ** |
| QNA • | * | (*) | *) | *) | 8.20% | 8.15% - 8.40% | 7.20% - 8.35% | 7.70% - 8.50% |



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| Over 5 years | ĐĐ | €€ | *) | ** | *) | 7.30% - 9.50% | 5.64% - 5.88% | *** | 6.70% - 9.00% | 7.32% 0.75% - 1.80% | 7.70% - 8.50% |
|-----------------------------|---|---|--|--|---|----------------|--|--|---|---|---------------|
| From over 1 to 5 years | ** | ** | * | ** | * | 5.00% - 12.20% | 5.64% | ** | 0.00% - 9.50% 0.25% - 1.00% | 7.32% (*) | 7.20% - 8.40% |
| From over 6 to 12 months | ** | 5.00% - 11.00% | 12.00% | ** | * | 8.75% - 14.00% | 2.00% | ** | 0.00% - 9.50% 0.00% - 2.40% | 7.32% | 8.20% |
| From over 3 to 6 months | * * | 4.30% - 5.70% 1.00% - 1.20% | 6.50% | €€ | *) | 7.60% - 9.00% | 5.00% | 4.60% - 6.00% (*) | 5.10% - 10.50% 0.00% - 1.60% | 7.32% | * |
| From 1 to 3 months | * * | 3.90% - 5.50% 0.60% - 1.00% | • | 0.00% - 79.02% 1.45% - 7.50% | * | 6.10% - 11.50% | 5.00% | 4.40% - 5.20% 0.30% - 0.70% | 5.40% - 11.00% 0.00% - 1.30% | * * | (*) |
| Less than 1 month | 1.20% 0.05% | 4.90% - 5.20% | *) | 0.00% - 79.02% 2.00% - 6.00% | * | 6.80% - 8.60% | 2.00% | 4.95% - 5.20% (*) | 5.00% - 9.50% 0.70% - 1.30% | * * | (*) |
| Current | *** | ** | *) | ** | * | (*) | *) | ** | 0.00% - 1.00% 0.00% - 0.50% | ** | (*) |
| Overdue | * * | * * | * | 0.00% - 79.02% 5.30% - 8.50% | 18.50% - 23.90% | * | * | * * | * * | *** | *) |
| As at 31 December 2015 | Assets Balances with the SBV VND Foreign currencies Deposits with and loans to other credit institutions | VND Foreign currencies Trading securities | VND Loans and advances to customers | VND (**) Foreign currencies Purchases of debts | VND Investment securities | QNA • | Labilities Borrowings from the Government and the State Bank of Vietnam VND Deposits and borrowings from other credit institutions | VND Foreign currencies Deposits from customers | VND Foreign currencies Grants, enstrusted funds, loans exposed to risks | VND Foreign currencies Valuable papers issued | QNA • |

^(*) Balances of these terms at the period-end/year-end were nil.



^(**) Interest rates ranges from 37.50% to 79.02% are interest rates of HD SAISON.

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(ii) Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates to VND, the Group's accounting currency.

The Group was established and operates in Vietnam. All financial assets and liabilities of the Group are denominated mainly in VND, partially in USD, EUR and gold. However, some other financial assets and liabilities of the Group are denominated in foreign currencies other than VND, USD, EUR and gold. The Group sets limits on the level of exposure by each currency. The currency position is monitored daily and the Group takes risk mitigation actions to ensure that the currency position is within the set limit.

The followings are the significant exchange rates applied by the Group at the reporting date:

| | Exchange | rate as at |
|-------------------------------|-----------|------------|
| | 30/6/2016 | 31/12/2015 |
| USD/VND | 21,873 | 21,890 |
| EUR/VND | 24,654 | 24,489 |
| XAU/VND (one tenth of a tael) | 3,490,000 | 3,255,000 |

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| stock Commercial Bank I Minh Khai Street, District 1, Ho Chi Minh City, Vietnam Ements for the six-month period ended 30 June 2016 (continued) | | (Issued u | Form B05a/TCTD-HN Assued under Circular No. 49/2014/TT-NHNN dated 31 December 2014) | Form B05a/TCTD-HN lar No. 49/2014/TT-NHNN dated 31 December 2014) | |
|--|---------------------|--------------------|---|---|--|
| USD VND million | Gold VND million | EUR VND million | Other currencies VND million | Total VND million | |

| As at 30 June 2016 | USD UNY | Gold WAY | EUR | Other currencies | Total |
|--|----------------|----------------|--------------|------------------|-------------|
| Assets | IIIIIIIII ANIA | A IN D MILLION | VIND million | VND million | VND million |
| Cash on hand, gold | 404,503 | 17,085 | 185,709 | 199,123 | 806,420 |
| Balances with the SBV | 62,421 | | • | ř. | 62,421 |
| Deposits with and loans to other credit institutions – gross | 3,029,709 | 3. | 3,134,776 | 50,821 | 6,215,306 |
| Loans and advances to customers – gross | 4,085,013 | 513 | 3.00 | • | 4,085,526 |
| Other assets – gross | 65,286 | • | 136,985 | Ξ | 202,282 |
| | 7,646,932 | 17,598 | 3,457,470 | 249,955 | 11.371.955 |
| I in hillistory and owners. | | | | | |
| Deposits and borrowings from other credit institutions | 1,682,808 | 10 | 1 | į | 1.682.808 |
| Deposits from customers | 2,095,341 | K | 98,317 | 909'62 | 2,273,264 |
| Derivatives and other financial liabilities | 736,521 | F. | 3,339,458 | 139,944 | 4,215,923 |
| Grants, entrusted funds, loans exposed to risks | 2,801,010 | • | • | | 2,801,010 |
| Other liabilities | 21,643 | 228 | 2,816 | 18,255 | 42,942 |
| | | | | | |
| | 7,337,323 | 228 | 3,440,591 | 237,805 | 11,015,947 |
| FX position on-balance sheet | 309,608 | 17,370 | 16,879 | 12,150 | 356,008 |
| FX position off-balance sheet | (1,812,609) | x | 3,341,093 | 143,102 | 1,671,586 |
| | | | | | |
| FX position on and off-balance sheet | (1,503,000) | 17,370 | 3,357,972 | 155,252 | 2,027,594 |

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| HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street, District 1, Ho Chi Minh City, Vietnam Notes to the consolidated financial statements for the six-month period ended 30 June 2016 (continued) | Vietnam 16 (continued) | | (Issued | (Issued under Circular No. 49/2014/TT-NHNN dated 31 December 2014) | ar No. 49/2014/TT-NHNN dated 31 December 2014) |
|---|---|---------------------|-----------------------------|---|--|
| As at 31 December 2015 | USD VND million | Gold VND million | EUR VND million | Other currencies VND million | Total VND million |
| Assets Cash on hand, gold Balances with the SBV | 403,354 248,565 | 12,751 | 294,790 | 122,003 | 832,898 248,565 |
| Deposits with and loans to other credit institutions – gross Derivatives and other financial assets Loans and advances to customers – gross Other scott | 2,503,962 369,850 2,950,708 | 537 | 12,319 | 24,313 | 2,540,594 369,850 2,951,245 |
| | 58,778 | 13,288 | 307,109 | 3,925 | 62,703 |
| Liabilities and equity Deposits and borrowings from other credit institutions Deposits from customers Derivatives and other financial liabilities Grants, entrusted funds, loans exposed to risks Other liabilities | 701,415 3,073,282 2,803,187 14,072 | 220 | 130,723 171,423 2,877 | 79,137 22,375 - 29,235 | 701,415 3,283,142 193,798 2,803,187 46,404 |
| | 6,591,956 | 220 | 305,023 | 130,747 | 7,027,946 |
| FX position on-balance sheet FX position off-balance sheet | (56,739) | 13,068 | 2,086 | 19,494 (13,081) | (22,091) |
| FX position on and off-balance sheet | (219,094) | 13,068 | 2,086 | 6,413 | (197,527) |

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Below is the analysis of impact to net profit of the Group after consideration the current foreign exchange rate and the fluctuations in the past as well as market expectation as at the reporting date.

| | Effect to net profit VND million |
|---|----------------------------------|
| As at 30 June 2016 | |
| USD (weakening by 1%) | 12,024 |
| EUR (strengthening by 1%) | 26,864 |
| XAU (strengthening by 7%) | 973 |
| A. a. 21 Daniel - 2015 | |
| As at 31 December 2015 USD (strengthening by 3%) | (5,127) |
| EUR (weakening by 5%) | (81) |
| XAU (weakening by 7%) | (714) |
| (| (714) |

The opposite movement of the currencies would have the equal but opposite effect to the net profit of the Group as at 30 June 2016 and 31 December 2015.

(iii) Equity price risk

Equity price risk is the risk that the market value of securities decreases due to changes in value of individual securities. Equity price risk mainly derives from available-for-sale equity investments of the Group.

Available-for-sale equity investments of the Group bear the equity price risk incurred from the uncertainties in fluctuation of equity price in the future of these securities. The Group manages the equity price risk by diversification and prudence in selection of investment securities within the approved limit.

(iv) Sensitivity analysis

Changes in market risks can result in increase/decrease of profit which the Group has recognised.

The sensitivity assessment of market risk can be made based on changes to main risk factors such as interest rate, currency exchange rate and share prices while other factors are kept constant. The Group will analyse and present the sensitivity analysis of its market risks when it has detailed guidance from the regulators.

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(d) Liquidity risk

Liquidity risk is the risk that the Group has difficulties in performing obligations for financial liabilities at the maturity dates or the Group may suffer significant losses when performing those obligations.

To reduce the liquidity risk, the Group mobilises from various sources beside the basic capital resources of the Group and the Group should have flexible liquid asset management policies, monitor the future cash flows and daily liquidity. The Group also evaluates the expected cash flows and availability of current collateral assets in case of mobilising more capital.

The following assumptions and conditions are applied in analysing the maturity of assets and liabilities of the Group:

- Balances with the SBV is classified as demand deposits, in which statutory reserve deposit is included. The balance of statutory reserve deposit depends on elements and term of deposits from customers of the Group.
- The maturity of deposits with and loans to other credit institutions, derivatives and other financial assets and loans and advances to customers are defined based on the contractual due date. The actual maturity date can be changed as the loan contracts are extended.
- The maturity of investment securities is based on the maturity date of each security.
- The maturity of capital contribution, long-term investments is categorised over 5 years because these investments do not have exact maturity date and the Group has intention to hold them for long-term.
- The maturity of fixed assets is defined by the remaining useful time of assets.
- The maturity of deposits and borrowings from other credit institutions and deposits from customers is defined based on the characteristic of each item or the due date specified in the contracts. Demand deposits from other credit institutions and customers are performed as requirement of customers and categorised as call deposit. The maturity for loans and term deposits are defined based on contractual maturity date. In practice, the actual maturities of those assets and liabilities may be longer than the original contractual term due to rollover.

Below is the analysis of assets and liabilities of the Group classified into groups based on the remaining terms from the reporting date until the maturity date. In reality, the maturity date of assets and liabilities might be different from commitments, depends on the appendices signed.

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| As at 30 June 2016 | Overdue | due | | 1 | Current | | | |
|---|---|--|------------------------------|---|--|--|---|--|
| | Overdue over 3 months VND million | Overdue up to 3 months VND million | Up to 1 month VND million | From over 1 to 3 months VND million | From over 3 to 12 months VND million | From over 1 to 5 years VND million | Over 5 years VND million | Total VND million |
| Assets Cash on hand, gold Balances with the SBV | 16 1 | X 1 | 1,569,671 | E E | T I | | | 1,569,671 |
| Credit institutions – gross Trading securities – gross Derivatives and other financial assets | 10 1 1E | , 1 1 | 11,285,799 | 2,247,785 | 1,185,000 | 522,956 | 400,000 | 14,718,584 922,956 103,963 |
| Loans and advances to customers – gross Purchases of debts – gross Investment securities – gross Capital contribution Inno-farm | 1,262,880 8,690 300,012 | 1,196,494 | 4,131,411 | 6,272,015 | 18,614,081 | 25,343,397 | 14,958,920 | 71,779,198 8,690 28,642,472 |
| investments – gross Fixed assets Investment properties Other assets – gross | - - 515,518 | 1111 | 229,676 | 29 356,540 | 99 | 89,606 - 4,120,508 | 547,032 433,314 62,413 2,651,435 | 547,032 752,724 62,413 10,184,242 |
| ' | 2,548,097 | 1,196,494 | 19,850,511 | 9,129,057 | 23,170,395 | 50,925,733 | 24,003,771 | 130,824,058 |
| Liabilities Borrowings from the Government and the State Bank of Vietnam Deposits and borrowings from other | • | r | 28 | 193 | 7,903 | 185,112 | 28,527 | 221,763 |
| credit institutions Deposits from customers Grants, enstrusted funds, loans | 1 1 | | 8,513,186 33,754,872 | 1,216,800 | 1,566,125 36,570,778 | 444,900 7,521,668 | 830 | 11,741,011 93,167,357 |
| exposed to risks Valuable papers issued Other liabilities | | 1 7 1 | -667,827 | 4,146 110,000 504,187 | 3,020 4,574,000 1,120,070 | 3,671 2,811,000 238,231 | 2,801,010 1,500,000 163,702 | 2,811,847 8,995,000 2,694,017 |
| | • | ï | 42,935,913 | 17,154,535 | 43,841,896 | 11,204,582 | 4,494,069 | 119,630,995 |
| Net liquidity gap | 2,548,097 | 1,196,494 | (23,085,402) | (8,025,478) | (20,671,501) | 39,721,151 | 19,509,702 | 11,193,063 |

Ho Chi Minh City Development Joint Stock Commercial Bank HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street, District 1, Ho Chi Minh City, Vietnam Notes to the consolidated financial statements for the six-month period ended 30 June 2016 (continued)

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| As at 31 December 2015 | Overdue | due | | | Current | | | |
|---|-----------------------|------------------------------------|---------------|-------------------------|--------------------------|--|-----------------------------|----------------------|
| | Overdue over 3 months | Overdue up to 3 months VND million | Up to 1 month | From over 1 to 3 months | From over 3 to 12 months | From over 1 to 5 years VND million | Over 5 years VND million | Total VND million |
| Assets Cash on hand, gold | ī | 36 | | Mg | • | | | 1,472,407 |
| balances with the SBV Deposits with and loans to other | • | • | 2,742,385 | , | 1 | | | 2,742,385 |
| credit institutions - gross | 103,620 | * | 5,561,415 | 5,632,805 | 800,000 | • | | 12,097,840 |
| Trading securities – gross | | ĩ | • | | 922,956 | 1 | • | 922,956 |
| Derivatives and other financial assets Loans and advances to customers – | ı | ï | (938) | 41,658 | (1,676) | • | • | 39,044 |
| gross | 763,027 | 862,603 | 2,900,498 | 5,178,031 | 16,120,421 | 18.405.942 | 12,328,313 | 56.558.835 |
| Purchases of debts - gross | 8,690 | | | • | | | | 8,690 |
| Investment securities - gross | 8 | ř | 840,685 | 400,410 | 1,129,573 | 17,035,925 | 2,310,376 | 21,716,969 |
| Capital contribution, long-term | | | | | | | | |
| investments – gross | • | • | | • | | • | 530,192 | 530,192 |
| Fixed assets | | ě | 18,486 | 552 | 7,214 | 192,967 | 585,995 | 805,214 |
| Investment properties | 4 | | ::■ | | | | 64,838 | 64,838 |
| Other assets – gross | 81,773 | 10,221 | 1,398,952 | 920,903 | 2,482,984 | 5,578,161 | 542,226 | 11,015,220 |
| , 1 | 957,110 | 872,824 | 14,933,890 | 12,174,359 | 21,461,472 | 41,212,995 | 16,361,940 | 107,974,590 |
| Liabilities Borrowings from the Government and | | | | | | | | |
| the State Bank of Vietnam Denosits and borrowings from other | • | TE. | 1,934,053 | 300,379 | 6,060 | 205,059 | 42,770 | 2,488,321 |
| credit institutions | • | r | 3,537,516 | 1,677,460 | 1,379,955 | • | ī | 6,594,931 |
| Deposits from customers Grants enstructed finds loans | ı | (T e | 25,731,934 | 14,844,613 | 30,096,013 | 3,869,465 | 694 | 74,542,719 |
| exposed to risks | | 0.00 | į | | 13.555 | 5.821 | 2.803.187 | 2.822.563 |
| Valuable papers issued | • | • | 101,000 | 200,000 | 2,311,000 | 3,735,000 | 1,500,000 | 7,847,000 |
| Other liabilities | • | • | 618,102 | 561,309 | 896,417 | 171,741 | 101,153 | 2,348,722 |
| | 1 | | 31,922,605 | 17,583,761 | 34,703,000 | 7,987,086 | 4,447,804 | 96,644,256 |
| Net liquidity gap | 957,110 | 872,824 | (16,988,715) | (5,409,402) | (13,241,528) | 33,225,909 | 11,914,136 | 11,330,334 |



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Ho Chi Minh City Development Joint Stock Commercial Bank HD Tower Building, 25 Bis Nguyen Thi Minh Khai Street District 1, Ho Chi Minh City, Vietnam Notes to the consolidated financial statements for the six-month period ended 30 June 2016 (continued)

(d) Fair value versus carrying amount

Fair value is the amount for which an asset could be exchanged, or a liability could be settled, between knowledgeable, willing parties in an arm's length transaction on the measurement date.

The fair values of financial assets and financial liabilities, together with the carrying amounts shown in the consolidated balance sheet at the reporting date, were as follows:

| | 30/6/2 | 016 | 31/12/ | 2015 |
|---|-----------------------------------|------------------------------|-----------------------------|------------------------------|
| | Carrying amount VND million | Fair value VND million | Carrying amount VND million | Fair value VND million |
| Categorised as financial assets at fair value through profit or loss: - Derivatives and other financial assets | 103,963 | (*) | 20.044 | (*) |
| - Trading securities | 916,034 | (*) (*) | 39,044 916,034 | (*) (*) |
| Categorised as held-to-maturity investments: Government bonds without quoted prices Other held-to-maturity securities | 12 4,004,046 | (*) (*) | 12 4,624,464 | (*) (*) |
| Categorised as loans and receivables: - Balances with the SBV | 1 522 112 | 1 522 112 | 2 742 285 | 2 742 285 |
| - Deposits with and loans to other | 1,532,113 | 1,532,113 | 2,742,385 | 2,742,385 |
| credit institutions | 14,718,584 | (*) | 11,994,220 | (*) |
| - Loans and advances to customers | 70,815,074 | (*) | 55,853,240 | (*) |
| - Purchases of debts | 5,489 | (*) | 5,489 | (*) |
| - Receivables | 3,896,474 | (*) | 4,964,200 | (*) |
| - Interest and fees receivable | 2,653,004 | (*) | 1,916,536 | (*) |
| Categorised as available-for-sale financial assets: - Government bonds with quoted | | | | |
| prices - Government bonds without quoted | 14,815,681 | 14,880,458 | - | |
| prices | 3,326,972 | (*) | 10,109,405 | (*) |
| - Shares with quoted prices | 109,477 | 111,624 | 118,469 | 120,738 |
| Other available-for-sale securitiesCapital contribution, long-term | 5,673,844 | (*) | 6,345,365 | (*) |
| investments | 435,119 | (*) | 419,118 | (*) |

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| | 30/6/2 | 016 | 31/12/ | 2015 |
|--|-----------------------------------|------------------------------|-----------------------------------|------------------------------|
| | Carrying amount VND million | Fair value VND million | Carrying amount VND million | Fair value VND million |
| Categorised as financial liabilities carried at amortised cost: - Borrowings from the Government | | | | |
| and the State Bank of Vietnam - Deposits and borrowings from other | 221,763 | (*) | 2,488,321 | (*) |
| credit institutions | 11,741,011 | (*) | 6,594,931 | (*) |
| Deposits from customersGrants, entrusted funds, loans | 93,167,357 | (*) | 74,542,719 | (*) |
| exposed to risks | 2,811,847 | (*) | 2,822,563 | (*) |
| - Valuable papers issued | 8,995,000 | (*) | 7,847,000 | (*) |
| Interest and fees payable | 1,918,512 | (*) | 1,744,418 | (*) |
| - Other liabilities | 244,609 | (*) | 228,249 | (*) |

^(*) The Group has not determined fair values of these financial instruments for disclosure in these financial statements because there is no quoted price in the market for these financial instruments, and currently no guidance on determination of fair value using valuation techniques under Vietnamese Accounting Standards, the Vietnamese Accounting System for Credit Institutions stipulated by the SBV and relevant statutory requirements applicable to financial reporting. The fair values of these financial instruments may differ from their carrying amounts.

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45. Lease commitments

At the reporting date, the future minimum lease payments under non-cancellable operating leases were as follows:

| | 30/6/2016 VND million | 31/12/2015 VND million |
|-----------------------------|--------------------------|---------------------------|
| Within one year | 160,552 | 150,063 |
| Over one year to five years | 394,451 | 389,096 |
| More than five years | 603,667 | 611,821 |
| | 1,158,670 | 1,150,980 |

46. Seasonality or cyclical factors

The Group's consolidated interim financial statements are not affected by seasonality or cyclical factors except for the followings:

(a) Allowance for special bonds issued by VAMC

As described in Note 3(j)(iii), the Group makes specific allowance with the minimum amount of positive difference between 20% par value of each special bond less the recovered amount of related bad debts during the year. Annually within 5 consecutive working days prior the due date of special bonds, the Group makes specific allowance once as mentioned above for these special bonds.

(b) Taxation

In accordance with the current tax regulations, corporate income tax is computed and finalised at the yearend. The corporate income tax for the six-month period is calculated by applying the tax rate of 20% to an interim taxable profit.

(c) Foreign exchange differences

As described in Note 3(b) and 3(e), unrealised foreign exchange differences are recognised in the foreign exchange revaluation reserve on the balance sheet at each month-end and are transferred to the consolidated statement of income at the end of annual accounting period.

(d) Statutory reserves

The Group is required to make allocations to reserves to supplement charter capital and financial reserve annually. The Group only makes allocations to the statutory reserves at end of annual accounting period.

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47. Changes in accounting estimates

There was no significant change in accounting estimates in these consolidated interim financial statements compared to those made in the most recent annual consolidated financial statements.

48. Unusual items

Except for seasonality or cyclical factors as described in Note 46, there was no significant unusual item incurred during the interim period.

49. Changes in the Group's structure

Prepared by

Ho Dang Hoang Quyen

Chief Accountant

From 1 January 2016 to the date of issuance of these consolidated interim financial statements, there was no significant change in the Group's structure.

29 September 2016

Reviewed by:

Pham Van Dau Finance Director

Nguyen Huu Dang General Director

HƯƠNG MẠ ĐƯỚ PHẮ PHÁT TRIỂN THÀNH PHỐ HỒ CHÍ MINH

